NEIGHBORHOOD OF AFFORDABLE HOUSING, INC.
AND AFFILIATES

## Combined Financial Statements

December 31, 2017 AND 2016

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

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# Independent Auditor's Report 

To the Board of Directors of<br>Neighborhood of Affordable Housing, Inc. and Affiliates:

## Report on the Combined Financial Statements

We have audited the accompanying combined financial statements of Neighborhood of Affordable Housing, Inc. (a Massachusetts corporation, not for profit) and Affiliates (collectively, NOAH and Affiliates) which comprise the combined statements of financial position as of December 31, 2017 and 2016, and the related combined statements of activities, changes in net assets, cash flows and functional expenses for the years then ended, and the related notes to the combined financial statements.

## Management's Responsibility for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the combined financial position of Neighborhood of Affordable Housing, Inc. and Affiliates as of December 31, 2017 and 2016, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the combined financial statements as a whole. The accompanying supplementary information shown on pages 41 through 56 is presented for purposes of additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

The accompanying supplementary schedule of NeighborWorks ${ }^{\circledR}$ America's restricted net assets as of December 31, 2017, shown on page 57, is presented for purposes of additional analysis and is not a required part of the basic combined financial statements. This schedule has not been subjected to the auditing procedures applied in the audit of the basic combined financial statements, and accordingly, we do not express an opinion or provide any assurance on it.


Boston, Massachusetts
May 17, 2018

| Assets | Operating |  | Rental <br> Programs |  | Eliminations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Exhibit A) |  | (Exhibit H) |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |  |  |
| Cash - operating |  | 2,680,459 | \$ | 723,655 | \$ | - | \$ | 3,404,114 |
| Cash - development |  | 224,179 |  | 708,880 |  |  |  | 933,059 |
| Current portion of restricted deposits |  | 266,601 |  | 312,193 |  |  |  | 578,794 |
| Current portion of contracts, loans and other receivables |  | 1,169,970 |  | 114,942 |  |  |  | 1,284,912 |
| Current portion of due from affiliates |  | 613,509 |  | 297,324 |  | $(910,833)$ |  | - |
| Prepaid expenses and other |  | 7,627 |  | 159,938 |  | - |  | 167,565 |
| Total current assets |  | 4,962,345 |  | 2,316,932 |  | $(910,833)$ |  | 6,368,444 |
| Certificate of Deposit |  | 115,344 |  | - |  | - |  | 115,344 |
| Restricted Deposits, net of current portion |  | 399,054 |  | 1,636,655 |  | - |  | 2,035,709 |
| Contracts, Loans and Other Receivables, net of current portion and allowance for doubtful accounts |  | 40,788 |  | - |  | - |  | 40,788 |
| Due from Affiliates, net of current portion and allowance for doubtful accounts |  | 841,176 |  | - |  | $(841,176)$ |  | - |
| Capitalized Costs, net |  |  |  | 95,002 |  | - |  | 95,002 |
| Projects Under Development |  | 3,611,868 |  | 10,557,785 |  | $(213,212)$ |  | 13,956,441 |
| Property and Equipment, net |  | 2,026,433 |  | 59,450,230 |  | $(353,975)$ |  | 61,122,688 |
| Total assets |  | 11,997,008 |  | 74,056,604 | \$ | $(2,319,196)$ |  | 83,734,416 |
| Liabilities and Net Assets |  |  |  |  |  |  |  |  |
| Current Liabilities: |  |  |  |  |  |  |  |  |
| Current portion of mortgages and notes payable |  | 46,412 | \$ | 161,319 | \$ | - | \$ | 207,731 |
| Current portion of accrued interest |  | 5,153 |  | 62,539 |  | $(19,207)$ |  | 48,485 |
| Current portion of construction payable |  | 798,182 |  | 381,480 |  | - |  | 1,179,662 |
| Accounts payable and other liabilities |  | 674,779 |  | 464,908 |  | - |  | 1,139,687 |
| Current portion of developer fee payable |  |  |  | 410,429 |  | $(410,429)$ |  |  |
| Current portion of due to affiliates |  | 297,324 |  | 183,873 |  | $(481,197)$ |  | - |
| Total current liabilities |  | 1,821,850 |  | 1,664,548 |  | $(910,833)$ |  | 2,575,565 |
| Long-Term Liabilities: |  |  |  |  |  |  |  |  |
| Mortgages and notes payable, net |  | 2,694,443 |  | 17,000,633 |  | - |  | 19,695,076 |
| Due to affiliates, net of current portion |  | 65,429 |  | 463,125 |  | $(528,554)$ |  | - |
| Construction payable, net of current portion |  | 455,582 |  | 1,511,333 |  |  |  | 1,966,915 |
| Accrued interest, net of current portion |  |  |  | 2,715,754 |  | $(315,246)$ |  | 2,400,508 |
| Developer fee payable, net of current portion |  | - |  | 1,515,923 |  | $(1,515,923)$ |  |  |
| Contingent loans and advances |  | - |  | 32,397,386 |  | $(7,504,211)$ |  | 24,893,175 |
| Total long-term liabilities |  | 3,215,454 |  | 55,604,154 |  | (9,863,934) |  | 48,955,674 |
| Total liabilities |  | 5,037,304 |  | 57,268,702 |  | $(10,774,767)$ |  | 51,531,239 |
| Net Assets: |  |  |  |  |  |  |  |  |
| Unrestricted: |  |  |  |  |  |  |  |  |
| Operating |  | 3,091,304 |  | 750,045 |  | 193,292 |  | 4,034,641 |
| Development |  | 1,360,842 |  | - |  | - |  | 1,360,842 |
| Property and equipment |  | 970,471 |  | 15,630,749 |  | $(10,508,048)$ |  | 6,093,172 |
| Total unrestricted |  | 5,422,617 |  | 16,380,794 |  | $(10,314,756)$ |  | 11,488,655 |
| Temporarily restricted |  | 613,509 |  | 100,000 |  | - |  | 713,509 |
| Permanently restricted - NW capital funds |  | 923,578 |  | 307,108 |  | 102,321 |  | 1,333,007 |
| Total net assets attributable to NOAH |  | 6,959,704 |  | 16,787,902 |  | $(10,212,435)$ |  | 13,535,171 |
| Non-controlling interest in combined subsidiaries |  | - |  | - |  | 18,668,006 |  | 18,668,006 |
| Total net assets |  | 6,959,704 |  | 16,787,902 |  | 8,455,571 |  | 32,203,177 |
| Total liabilities and net assets |  | 11,997,008 |  | 74,056,604 |  | $(2,319,196)$ |  | 83,734,416 |

Combined Statement of Financial Position
December 31, 2016

| Assets | Operating | Rental Programs | Eliminations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Exhibit B) | (Exhibit I) |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |
| Cash - operating | \$ 2,740,258 | \$ 720,384 | \$ | - |  | 3,460,642 |
| Cash - development | 1,408,380 | 1,303,179 |  | - |  | 2,711,559 |
| Current portion of restricted deposits | 311,825 | 334,397 |  | - |  | 646,222 |
| Current portion of contracts, loans and other receivables | 196,595 | 74,973 |  | - |  | 271,568 |
| Current portion of due from affiliates | 66,525 | 317,655 |  | $(384,180)$ |  | - |
| Prepaid expenses and other | 7,406 | 136,794 |  | - |  | 144,200 |
| Total current assets | 4,730,989 | 2,887,382 |  | $(384,180)$ |  | 7,234,191 |
| Certificate of Deposit | 114,999 | - |  | - |  | 114,999 |
| Restricted Deposits, net of current portion | 26,870 | 1,381,644 |  | - |  | 1,408,514 |
| Contracts, Loans and Other Receivables, net of current portion and allowance for doubtful accounts | 88,431 | - |  | - ${ }^{-}$ |  | 88,431 |
| Due from Affiliates, net of current portion | 988,586 | - |  | $(988,586)$ |  | - |
| Capitalized Costs, net | - | 104,694 |  | - |  | 104,694 |
| Projects Under Development | 1,164,890 | 4,649,290 |  | (363,633) |  | 5,814,180 |
| Property and Equipment, net | 2,086,042 | 54,655,230 |  | $(363,633)$ |  | 56,377,639 |
| Total assets | \$ 9,200,807 | \$ 63,678,240 |  | $(1,736,399)$ |  | 71,142,648 |
| Liabilities and Net Assets |  |  |  |  |  |  |
| Current Liabilities: |  |  |  |  |  |  |
| Current portion of mortgages and notes payable | \$ 42,806 | \$ 165,940 | \$ | - | \$ | 208,746 |
| Current portion of accrued interest | 18,999 | 59,363 |  | $(29,922)$ |  | 48,440 |
| Current portion of construction payable | - | 122,246 |  | - |  | 122,246 |
| Accounts payable and other liabilities | 651,541 | 434,548 |  | - |  | 1,086,089 |
| Current portion of due to affiliates | 317,655 | 36,603 |  | $(354,258)$ |  | - |
| Total current liabilities | 1,031,001 | 818,700 |  | $(384,180)$ |  | 1,465,521 |
| Long-Term Liabilities: |  |  |  |  |  |  |
| Mortgages and notes payable, net of current portion | 2,231,673 | 17,310,652 |  | - |  | 19,542,325 |
| Due to affiliates, net of current portion | 65,410 | 607,157 |  | $(672,567)$ |  | - |
| Construction payable, net of current portion | 206,556 | 42,233 |  | - |  | 248,789 |
| Accrued interest, net of current portion | - | 2,185,587 |  | $(151,207)$ |  | 2,034,380 |
| Developer fee payable | - | 1,336,512 |  | $(1,336,512)$ |  | - |
| Contingent loans and advances | - | 24,936,097 |  | $(6,229,211)$ |  | 18,706,886 |
| Total long-term liabilities | 2,503,639 | 46,418,238 |  | $(8,389,497)$ |  | 40,532,380 |
| Total liabilities | 3,534,640 | 47,236,938 |  | $(8,773,677)$ |  | 41,997,901 |
| Net Assets: |  |  |  |  |  |  |
| Unrestricted: |  |  |  |  |  |  |
| Operating | 3,097,854 | 745,817 |  | 122,726 |  | 3,966,397 |
| Development | 768,849 | - |  | - |  | 768,849 |
| Property and equipment | 274,106 | 15,288,377 |  | $(11,099,677)$ |  | 4,462,806 |
| Total unrestricted | 4,140,809 | 16,034,194 |  | (10,976,951) |  | 9,198,052 |
| Temporarily restricted | 751,403 | 100,000 |  | - |  | 851,403 |
| Permanently restricted - NW capital funds | 773,955 | 307,108 |  | $251,944$ |  | 1,333,007 |
| Total net assets attributable to NOAH | 5,666,167 | 16,441,302 |  | $(10,725,007)$ |  | 11,382,462 |
| Non-controlling interest in combined subsidiaries | - | - |  | 17,762,285 |  | 17,762,285 |
| Total net assets | 5,666,167 | 16,441,302 |  | 7,037,278 |  | 29,144,747 |
| Total liabilities and net assets | \$ 9,200,807 | \$ 63,678,240 | \$ | $(1,736,399)$ |  | 71,142,648 |

Combined Statement of Activities
For the Year Ended December 31, 2017

|  | Operating |  | Rental <br> Programs |  | Eliminations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Exhibit C) |  | (Exhibit J) |  |  |  |  |
| Unrestricted Net Assets: |  |  |  |  |  |  |  |  |
| Operating revenues: |  |  |  |  |  |  |  |  |
| Rental income, net of vacancies |  | 58,667 | \$ | 3,361,310 |  | \$ | \$ | 3,419,977 |
| Contracts, grants and other fees |  | 1,049,625 |  | - |  | - |  | 1,049,625 |
| Project management and developer fees, net |  | 1,026,121 |  | - |  | 89,398 |  | 1,115,519 |
| Interest income and other, net |  | 76,549 |  | 98,771 |  | - |  | 175,320 |
| Property management fees |  | 377,787 |  | - |  | $(364,335)$ |  | 13,452 |
| Net assets released from purpose restrictions |  | 891,917 |  | - |  | - |  | 891,917 |
| Total operating revenues |  | 3,480,666 |  | 3,460,081 |  | $(274,937)$ |  | 6,665,810 |
| Operating expenses: |  |  |  |  |  |  |  |  |
| Operating programs |  | 2,682,325 |  | - |  | - |  | 2,682,325 |
| Rental programs |  |  |  | 3,319,829 |  | $(374,949)$ |  | 2,944,880 |
| Depreciation and amortization |  | 70,879 |  | 1,650,714 |  | $(9,658)$ |  | 1,711,935 |
| Total operating expenses |  | 2,753,204 |  | 4,970,543 |  | $(384,607)$ |  | 7,339,140 |
| Changes in unrestricted net assets from operations |  | 727,462 |  | $(1,510,462)$ |  | 109,670 |  | $(673,330)$ |
| Non-operating revenue (expenses): |  |  |  |  |  |  |  |  |
| Proceeds from sale of tax credits |  | 5,275,625 |  | - |  | - |  | 5,275,625 |
| Capital grant, net |  | 878,400 |  | - |  | - |  | 878,400 |
| Deferred interest |  | - |  | $(466,095)$ |  | 183,246 |  | $(282,849)$ |
| Non-capitalized development costs |  | $(324,054)$ |  | - |  | - |  | $(324,054)$ |
| Provision against loans receivable |  | $(5,275,625)$ |  | - |  | 1,275,000 |  | $(4,000,625)$ |
| Total non-operating revenue (expenses) |  | 554,346 |  | $(466,095)$ |  | 1,458,246 |  | 1,546,497 |
| Changes in unrestricted net assets |  | 1,281,808 |  | $(1,976,557)$ |  | 1,567,916 |  | 873,167 |
| Temporarily Restricted Net Assets: |  |  |  |  |  |  |  |  |
| Grants and contributions |  | 754,023 |  | - |  | - |  | 754,023 |
| Net assets released from purpose restrictions |  | $(891,917)$ |  | - |  | - |  | $(891,917)$ |
| Changes in temporarily restricted net assets |  | $(137,894)$ |  | - |  | - |  | $(137,894)$ |
| Permanently Restricted Net Assets: |  |  |  |  |  |  |  |  |
| Valuation recovery of NW Funds |  | 149,623 |  | - |  | $(149,623)$ |  | - |
| Changes in permanently restricted net assets |  | 149,623 |  | - |  | $(149,623)$ |  | - |
| Changes in net assets |  | 1,293,537 |  | $(1,976,557)$ |  | 1,418,293 |  | 735,273 |
| Changes to Net Assets Attributable to Non-Controlling Interest: |  |  |  |  |  |  |  |  |
| Changes in net assets attributable to NOAH and Affiliates |  | \$ 1,293,537 |  | $(559,121)$ |  | \$ 1,418,293 |  | 2,152,709 |

## Combined Statement of Activities

For the Year Ended December 31, 2016

|  | Operating |  | Rental <br> Programs |  | Eliminations |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Exhibit D) |  | Exhibit K) |  |  |  |
| Unrestricted Net Assets: |  |  |  |  |  |  |  |
| Operating revenues: |  |  |  |  |  |  |  |
| Rental income, net of vacancies | \$ | 58,693 | \$ | 2,873,308 |  | \$ | \$ 2,932,001 |
| Contracts, grants and other fees, net |  | 906,022 |  | - |  | - | 906,022 |
| Project management and developer fees, net |  | 1,000,007 |  | - |  | $(98,310)$ | 901,697 |
| Interest income and other, net |  | 223,369 |  | 69,755 |  | $(149,308)$ | 143,816 |
| Property management fees |  | 364,486 |  | - |  | $(351,034)$ | 13,452 |
| Net assets released from purpose restrictions |  | 692,940 |  | - |  | - | 692,940 |
| Total operating revenues |  | 3,245,517 |  | 2,943,063 |  | $(598,652)$ | 5,589,928 |
| Operating expenses: |  |  |  |  |  |  |  |
| Operating programs |  | 2,573,504 |  | - |  | - | 2,573,504 |
| Rental programs |  |  |  | 2,765,843 |  | $(407,994)$ | 2,357,849 |
| Depreciation and amortization |  | 72,650 |  | 1,438,877 |  | $(9,658)$ | 1,501,869 |
| Total operating expenses |  | 2,646,154 |  | 4,204,720 |  | $(417,652)$ | 6,433,222 |
| Changes in unrestricted net assets from operations |  | 599,363 |  | $(1,261,657)$ |  | $(181,000)$ | $(843,294)$ |
| Non-operating revenue (expenses): |  |  |  |  |  |  |  |
| Proceeds from sale of tax credits |  | 2,047,000 |  | - |  | - | 2,047,000 |
| Deferred interest |  |  |  | $(420,921)$ |  | 154,930 | $(265,991)$ |
| Provision against affiliate loans receivable |  | $(2,047,000)$ |  | - |  | 2,047,000 | - |
| Organizational costs |  | - |  | $(64,644)$ |  | - | $(64,644)$ |
| Rent-up and marketing |  | - |  | $(85,316)$ |  | - | $(85,316)$ |
| Total non-operating revenue (expenses) |  | - |  | $(570,881)$ |  | 2,201,930 | 1,631,049 |
| Changes in unrestricted net assets |  | 599,363 |  | $(1,832,538)$ |  | 2,020,930 | 787,755 |
| Temporarily Restricted Net Assets: |  |  |  |  |  |  |  |
| Grants and contributions |  | 889,667 |  | - |  | - | 889,667 |
| Net assets released from purpose restrictions |  | $(692,940)$ |  | - |  | - | $(692,940)$ |
| Changes in temporarily restricted net assets |  | 196,727 |  | - |  | - | 196,727 |
| Permanently Restricted Net Assets: |  |  |  |  |  |  |  |
| Grants and contributions |  | 45,000 |  | - |  | - | 45,000 |
| Changes in net assets |  | 841,090 |  | $(1,832,538)$ |  | 2,020,930 | 1,029,482 |
| Changes to Net Assets Attributable to Non-Controlling Interest: |  |  |  |  |  |  |  |
| Changes in net assets attributable to NOAH and Affiliates | \$ | 841,090 | \$ | $(251,059)$ |  | \$ 2,020,930 | \$ 2,610,961 |

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Combined Statements of Changes in Net Assets
For the Years Ended December 31, 2017 and 2016

NOAH and Affiliates

|  | NOAH and Affiliates |  |  |  |  |  |  | NonControlling Interest |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Operating } \\ & \hline \text { (Exhibit E) } \end{aligned}$ |  | Rental <br> Programs <br> (Exhibit L) | Eliminations |  | Total |  |  |  |  |  |
| Net Assets, December 31, 2015 | \$ 4,825,077 | \$ | 11,992,868 | \$ | $(8,046,444)$ | \$ | 8,771,501 | \$ | 13,062,792 | \$ | 21,834,293 |
| Capital contributions | - |  | 6,366,222 |  | $(6,366,222)$ |  | - |  | 6,366,222 |  | 6,366,222 |
| Syndication costs | - |  | $(85,250)$ |  | 85,250 |  | - |  | $(85,250)$ |  | $(85,250)$ |
| Changes in net assets | 841,090 |  | $(1,832,538)$ |  | 3,602,409 |  | 2,610,961 |  | $(1,581,479)$ |  | 1,029,482 |
| Net Assets, December 31, 2016 | 5,666,167 |  | 16,441,302 |  | $(10,725,007)$ |  | 11,382,462 |  | 17,762,285 |  | 29,144,747 |
| Capital contributions | - |  | 2,323,157 |  | $(2,323,157)$ |  | - |  | 2,323,157 |  | 2,323,157 |
| Changes in net assets | 1,293,537 |  | $(1,976,557)$ |  | 2,835,729 |  | 2,152,709 |  | $(1,417,436)$ |  | 735,273 |
| Net Assets, December 31, 2017 | \$ 6,959,704 | \$ | 16,787,902 | \$ | $(10,212,435)$ | \$ | 13,535,171 |  | 18,668,006 | \$ | 32,203,177 |

Combined Statement of Cash Flows
For the Year Ended December 31, 2017

|  | Operating |  | Rental Programs |  | Eliminations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Exhibit F) |  | Exhibit M) |  |  |  |  |
| Cash Flows from Operating Activities: |  |  |  |  |  |  |  |  |
| Changes in net assets | \$ | 1,293,537 | \$ | $(1,976,557)$ | \$ | 1,418,293 | \$ | 735,273 |
| Adjustments to reconcile changes in net assets to net cash provided by operating activities: |  |  |  |  |  |  |  |  |
| Depreciation and amortization |  | 70,879 |  | 1,650,714 |  | $(9,658)$ |  | 1,711,935 |
| Deferred interest |  | - |  | 466,095 |  | $(183,246)$ |  | 282,849 |
| Bad debts |  | 29,905 |  | 47,182 |  | - |  | 77,087 |
| Interest - amortization expense |  | 2,206 |  | 54,727 |  | - |  | 56,933 |
| Provision against loans receivable |  | 5,275,625 |  | - |  | $(1,275,000)$ |  | 4,000,625 |
| Valuation recovery of NW Funds |  | $(149,623)$ |  | - |  | 149,623 |  | - |
| Capital grant, net |  | $(878,400)$ |  | - |  | - |  | $(878,400)$ |
| Proceeds from sale of tax credits |  | $(5,275,625)$ |  | - |  | - |  | $(5,275,625)$ |
| Changes in operating assets and liabilities: |  |  |  |  |  |  |  |  |
| Restricted deposits |  | 45,224 |  | 22,204 |  | - |  | 67,428 |
| Contracts, loans and other receivables |  | $(149,737)$ |  | $(87,151)$ |  | - |  | $(236,888)$ |
| Due from affiliates |  | $(249,951)$ |  | - |  | 249,951 |  | - |
| Prepaid expenses and other |  | (221) |  | $(23,144)$ |  | - |  | $(23,365)$ |
| Accrued interest |  | $(13,846)$ |  | $(12,355)$ |  | 29,922 |  | 3,721 |
| Accounts payable and other liabilities |  | 23,238 |  | 30,360 |  | - |  | 53,598 |
| Due to affiliates |  | - |  | $(1,502)$ |  | 1,502 |  | - |
| Net cash provided by operating activities |  | 23,211 |  | 170,573 |  | 381,387 |  | 575,171 |
| Cash Flows from Investing Activities: |  |  |  |  |  |  |  |  |
| Issuance of notes receivable |  | $(5,275,625)$ |  | - |  | 1,275,000 |  | $(4,000,625)$ |
| Cash paid for projects under development |  | $(1,399,770)$ |  | $(4,081,825)$ |  | 213,212 |  | $(5,268,383)$ |
| Due from affiliates |  | - |  | 20,331 |  | $(20,331)$ |  | - |
| Increase in restricted deposits |  | $(372,184)$ |  | $(255,011)$ |  | - |  | $(627,195)$ |
| Interest earned on certificate of deposit |  | (345) |  | - |  | - |  | (345) |
| Acquisition of property and equipment |  | $(11,270)$ |  | $(6,428,669)$ |  | - |  | $(6,439,939)$ |
| Net cash used in investing activities |  | (7,059,194) |  | $(10,745,174)$ |  | 1,467,881 |  | $(16,336,487)$ |
| Cash Flows from Financing Activities: |  |  |  |  |  |  |  |  |
| Principal payments of mortgages and notes payable |  | $(43,666)$ |  | $(6,791,272)$ |  | - |  | $(6,834,938)$ |
| Proceeds from sale of tax credits |  | 5,275,625 |  | - |  | - |  | 5,275,625 |
| Capital contributions |  | - |  | 2,323,157 |  | - |  | 2,323,157 |
| Payments on accrued interest |  | - |  | $(26,086)$ |  | - |  | $(26,086)$ |
| Developer fee payable |  | - |  | 589,840 |  | $(589,840)$ |  | - |
| Due to affiliates |  | $(20,312)$ |  | 4,740 |  | 15,572 |  | - |
| Capital grants received |  | 72,500 |  | - |  | - |  | 72,500 |
| Proceeds from contingent loans and advances |  | - |  | 7,461,289 |  | $(1,275,000)$ |  | 6,186,289 |
| Proceeds from mortgages and notes payable |  | 507,836 |  | 6,421,905 |  | - |  | 6,929,741 |
| Net cash provided by financing activities |  | 5,791,983 |  | 9,983,573 |  | $(1,849,268)$ |  | 13,926,288 |
| Net Change in Cash |  | $(1,244,000)$ |  | $(591,028)$ |  | - |  | $(1,835,028)$ |
| Cash: |  |  |  |  |  |  |  |  |
| Beginning of year |  | 4,148,638 |  | 2,023,563 |  | - |  | 6,172,201 |
| End of year | \$ | 2,904,638 | \$ | 1,432,535 | \$ | - | \$ | 4,337,173 |
| Supplemental Disclosure of Cash Flow Information: |  |  |  |  |  |  |  |  |
| Cash paid for interest - expensed | \$ | 86,337 | \$ | 772,425 | \$ | - | \$ | 858,762 |
| Cash paid for interest - capitalized | \$ | 16,069 | \$ | 125,482 | \$ | - | \$ | 141,551 |
| Projects under development and property and equipment financed with construction payable | \$ | 1,253,764 | \$ | 1,892,813 | \$ | - | \$ | 3,146,577 |
| Mortgage and notes payable refinanced | \$ | 596,831 | \$ | 1,630,540 | \$ | - | \$ | 2,227,371 |
| Debt issuance costs paid for by proceeds from mortgages and notes payable | \$ | - | \$ | 184,046 | \$ | - | \$ | 184,046 |

Combined Statement of Cash Flows
For the Year Ended December 31, 2016

|  | Operating |  | Rental Programs |  | Eliminations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Exhibit G) |  | (Exhibit N) |  |  |  |  |  |
| Cash Flows from Operating Activities: |  |  |  |  |  |  |  |  |
| Changes in net assets | \$ | 841,090 | \$ | $(1,832,538)$ | \$ | 2,020,930 | \$ | 1,029,482 |
| Adjustments to reconcile changes in net assets to net cash provided by operating activities: |  |  |  |  |  |  |  |  |
| Depreciation and amortization |  | 72,650 |  | 1,438,877 |  | $(9,658)$ |  | 1,501,869 |
| Deferred interest |  | - |  | 420,921 |  | $(154,930)$ |  | 265,991 |
| Bad debts |  | 62,369 |  | 18,664 |  | - |  | 81,033 |
| Interest - amortization expense |  | 2,207 |  | 14,727 |  | - |  | 16,934 |
| Provision against affiliate loans receivable |  | 2,047,000 |  | - |  | $(2,047,000)$ |  | - |
| Proceeds from sale of tax credits |  | (2,047,000) |  | - |  | - |  | $(2,047,000)$ |
| Changes in operating assets and liabilities: |  |  |  |  |  |  |  |  |
| Restricted deposits |  | 172,721 |  | $(66,892)$ |  | - |  | 105,829 |
| Contracts, loans and other receivables |  | $(242,321)$ |  | $(28,245)$ |  | 2,131 |  | $(268,435)$ |
| Due from affiliates |  | $(268,676)$ |  | - |  | 268,676 |  | - |
| Prepaid expenses and other |  | 11 |  | $(8,424)$ |  | - |  | $(8,413)$ |
| Accrued interest |  |  |  | 446 |  | 25,720 |  | 26,166 |
| Accounts payable and other liabilities |  | $(38,380)$ |  | 108,676 |  | - |  | 70,296 |
| Due to affiliates |  | - |  | 71,179 |  | $(71,179)$ |  | - |
| Net cash provided by operating activities |  | 601,671 |  | 137,391 |  | 34,690 |  | 773,752 |
| Cash Flows from Investing Activities: |  |  |  |  |  |  |  |  |
| Issuance of notes receivable |  | $(2,047,000)$ |  | - |  | 2,047,000 |  | - |
| Cash paid for projects under development |  | $(338,435)$ |  | $(4,527,044)$ |  | - |  | $(4,865,479)$ |
| Due from affiliates |  | - |  | $(317,655)$ |  | 317,655 |  | - |
| (Increase) decrease in restricted deposits |  | 256,733 |  | $(101,177)$ |  | - |  | 155,556 |
| Interest earned on certificate of deposit |  | (345) |  | - |  | - |  | (345) |
| Acquisition of property and equipment |  | (999) |  | $(8,349,191)$ |  | 212,336 |  | $(8,137,854)$ |
| Net cash used in investing activities |  | $(2,130,046)$ |  | $(13,295,067)$ |  | 2,576,991 |  | $(12,848,122)$ |
| Cash Flows from Financing Activities: |  |  |  |  |  |  |  |  |
| Proceeds from sale of tax credits |  | 2,047,000 |  | - |  | - |  | 2,047,000 |
| Principal payments on mortgages and notes payable |  | $(41,572)$ |  | $(9,968,058)$ |  | - |  | $(10,009,630)$ |
| Capital contributions |  | - |  | 6,366,222 |  | - |  | 6,366,222 |
| Syndication fees |  | - |  | $(85,250)$ |  | - |  | $(85,250)$ |
| Accounts payable and other liabilities |  | 465,211 |  | - |  | - |  | 465,211 |
| Cash paid for capitalized costs |  | - |  | $(28,776)$ |  | - |  | $(28,776)$ |
| Developer fee payable |  | - |  | 366,392 |  | $(366,392)$ |  | - |
| Due to affiliates |  | 317,655 |  | $(219,198)$ |  | $(98,457)$ |  | - |
| Proceeds from contingent loans and advances |  | - |  | 6,156,681 |  | $(2,146,832)$ |  | 4,009,849 |
| Proceeds from mortgages and notes payable |  | - |  | 8,606,934 |  | - |  | 8,606,934 |
| Net cash provided by financing activities |  | 2,788,294 |  | 11,194,947 |  | $(2,611,681)$ |  | 11,371,560 |
| Net Change in Cash |  | 1,259,919 |  | $(1,962,729)$ |  | - |  | $(702,810)$ |
| Cash: |  |  |  |  |  |  |  |  |
| Beginning of year |  | 2,888,719 |  | 3,986,292 |  | - |  | 6,875,011 |
| End of year | \$ | 4,148,638 | \$ | 2,023,563 | \$ | - | \$ | 6,172,201 |
| Supplemental Disclosure of Cash Flow Information: |  |  |  |  |  |  |  |  |
| Cash paid for interest - expensed | \$ | 69,687 | \$ | 427,123 | \$ | - | \$ | 496,810 |
| Cash paid for interest - capitalized | \$ | 170,478 | \$ | 431,695 | \$ | - | \$ | 602,173 |
| Projects under development and property and equipment financed with construction payable | \$ | 206,556 | \$ | 164,479 | \$ | - | \$ | 371,035 |
| Debt issuance costs paid for by proceeds from mortgages and notes payable | \$ | - | \$ | 30,186 | \$ | - | \$ | 30,186 |
| Project under development placed in service | \$ | - | \$ | 4,972,871 | \$ | - | \$ | 4,972,871 |

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES



## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

|  | Operating Programs |  |  |  |  |  |  |  |  |  |  |  |  | Rental Programs | Eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Central <br> Administration | Senior <br> Home <br> Repair |  | Housing Counseling |  | Community Services | Homebuyer Services Program | Real Estate and Economic Development | Property Management | NOAH CDFI |  | Eliminations | Total Operating Programs |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | (Exhibit P) |  |  |
| Personnel and Related: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | \$ 176,173 | \$ | 57,309 | \$ | 59,458 | \$ 266,986 | \$ 280,734 | \$ 351,119 | \$ 138,661 | \$ | - | \$ - | \$ 1,330,440 | \$ | \$ - | \$ 1,330,440 |
| Consulting and contract labor | 2,891 |  | 13,324 |  |  | 23,325 | 2,470 | 82,990 | 62,479 |  | - | - | 187,479 | 465,095 | - | 652,574 |
| Employee benefits | 20,614 |  | 19,899 |  | 1,867 | 35,658 | 56,580 | 33,889 | 8,001 |  | - | - | 176,508 | - | - | 176,508 |
| Payroll taxes | 14,211 |  | 4,795 |  | 4,577 | 23,055 | 23,229 | 26,866 | 11,280 |  | - | - | 108,013 | - | - | 108,013 |
| Total personnel and related | 213,889 |  | 95,327 |  | 65,902 | 349,024 | 363,013 | 494,864 | 220,421 |  | - | - | 1,802,440 | 465,095 | - | 2,267,535 |
| Other: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest expense and bank fees | 35,839 |  | - |  | - | 15 | 698 | 42,054 | - |  | 20 | $(19,466)$ | 59,160 | 488,892 | - | 548,052 |
| Telephone and utilities | 1,893 |  | 1,972 |  | 844 | 5,021 | 5,976 | 3,294 | 7,580 |  |  | - | 26,580 | 470,388 | - | 496,968 |
| Insurance and taxes | 11,658 |  | 7,622 |  | 490 | 2,461 | 6,503 | 3,349 | 4,283 |  | 2,699 | - | 39,065 | 444,875 | - | 483,940 |
| Program expenses | - |  | 48,920 |  | 58,838 | 86,467 | 17,322 | 3,585 | 2,064 |  | - | - | 217,196 | 60,730 | - | 277,926 |
| Professional fees | 33,955 |  | 3,049 |  | 3,053 | 11,437 | 14,190 | 85,911 | 8,217 |  | 3,000 | - | 162,812 | 161,682 | - | 324,494 |
| Repairs, maintenance and security | 14,787 |  | 1,817 |  | 1,235 | 7,331 | 6,690 | 4,499 | 5,160 |  | - | - | 41,519 | 365,224 | $(240,874)$ | 165,869 |
| Management fees | - |  | - |  | - | - | - | - | - |  | - | - | - | 207,085 | $(110,160)$ | 96,925 |
| Supplies and general office | 6,668 |  | 1,343 |  | 457 | 4,139 | 4,142 | 4,452 | 3,901 |  | - | - | 25,102 | 59,500 | - | 84,602 |
| Bad debts | 40 |  | - |  | - | - | - | 46,874 | 15,455 |  | - | - | 62,369 | 18,664 | $(56,960)$ | 24,073 |
| Miscellaneous | 10,192 |  | - |  | - | 969 | 225 | 1,567 | 150 |  | 54 | - | 13,157 | 23,708 |  | 36,865 |
| Travel and conferences | 4,226 |  | 2,599 |  | 267 | 2,443 | 6,384 | 10,448 | 7,963 |  | - | - | 34,330 | - | - | 34,330 |
| Facility | 21,498 |  | 11,494 |  | 8,528 | 39,956 | 36,297 | 3,410 | 26,509 |  | - | $(96,204)$ | 51,488 | - | - | 51,488 |
| Advertising | 125 |  | 843 |  | 2,310 | 1,136 | 2,300 | 755 | - |  | - | - | 7,469 | - | - | 7,469 |
| Special events | 15,948 |  | - |  | - | - | - | - | - |  | - | - | 15,948 | - | - | 15,948 |
| Dues and subscriptions | 9,025 |  | 162 |  | 110 | 1,498 | 242 | 1,482 | 119 |  | 150 | - | 12,788 | - | - | 12,788 |
| Equipment rental and purchases | 200 |  | 133 |  | 90 | 509 | 458 | 328 | 363 |  | - | - | 2,081 | - | - | 2,081 |
| Total other | 166,054 |  | 79,954 |  | 76,222 | 163,382 | 101,427 | 212,008 | 81,764 |  | 5,923 | $(115,670)$ | 771,064 | 2,300,748 | $(407,994)$ | 2,663,818 |
| Total expenses before depreciation and amortization | 379,943 |  | 175,281 |  | 142,124 | 512,406 | 464,440 | 706,872 | 302,185 |  | 5,923 | $(115,670)$ | 2,573,504 | 2,765,843 | $(407,994)$ | 4,931,353 |
| Depreciation and Amortization | 8,643 |  | 4,362 |  | 3,537 | 12,750 | 11,557 | 24,281 | 7,520 |  | - | - | 72,650 | 1,438,877 | $(9,658)$ | 1,501,869 |
| Total expenses | \$ 388,586 | \$ | 179,643 |  | 145,661 | \$ 525,156 | \$ 475,997 | \$ 731,153 | \$ 309,705 | \$ | 5,923 | \$ (115,670) | \$ 2,646,154 | \$ 4,204,720 | \$ (417,652) | \$ 6,433,222 |

## 1. OPERATIONS, NONPROFIT STATUS AND SIGNIFICANT ACCOUNTING POLICIES

Neighborhood of Affordable Housing, Inc. (NOAH) was formed to provide services, undertake activities, make loans to homeowners, and oversee developments relating to housing needs, economic development, and community services in East Boston, Massachusetts and the surrounding areas.

NOAH is exempt from Federal income taxes as an organization (not a private foundation) formed for charitable purposes under Section 501(c)(3) of the Internal Revenue Code (IRC). NOAH is also exempt from state income taxes. Contributions made to NOAH are deductible by donors within the requirements of the IRC.

## SIGNIFICANT ACCOUNTING POLICIES

NOAH prepares its combined financial statements in accordance with generally accepted accounting standards and principles established by the Financial Accounting Standards Board (FASB). References to U.S. GAAP in these notes are to the FASB Accounting Standards Codification (ASC).

## Principles of Combination

The combined financial statements include the net assets of NOAH and Affiliates. The Affiliates include NOAH Community Development Fund, Inc., Peace Properties, Inc., Paz Properties, Inc., Shalom Properties, Inc., Trinity House LLC, Siochain Properties Limited Partnership, Paco Properties LLC, Stevens Corner Limited Partnership, Sitkowski Limited Partnership, Shoe Shop LLC, Benfield Farms Limited Partnership, and Coppersmith Village Rental Limited Partnership (collectively referred to as Affiliates) (see Note 2). NOAH and Affiliates share common management, facilities and Board membership.

The net assets accounts of wholly-owned and majority-owned subsidiary corporations, including the General Partners of NOAH's developments, have been consolidated with NOAH in the accompanying combined financial statements (see Note 2). The non-controlling interests of the majority-owned subsidiaries and other affiliates, where material, have been reflected as noncontrolling interest as a component of net assets in the accompanying combined statements of financial position.

The Affiliates also include General Partners and Managing Members of limited partnerships and limited liability companies (collectively, LPs and LLCs) that own real estate projects which have been completed and placed in operations. The General Partners and Managing Members exercise management control over the LP's and LLC's operations and NOAH controls the General Partners and Managing Members. Accordingly, the LPs and LLCs are included in the accompanying combined financial statements of NOAH and Affiliates.

## Cash - Operating and Cash - Development

NOAH and Affiliates consider all highly liquid investments originated with a maturity of three months or less, and that are available for current operations, to be cash - operating for purposes of the combined statements of cash flows. Those highly liquid resources that are not generally available for current operations or otherwise restricted are classified as restricted deposits (see Note 4).

Cash - development consists of cash accounts designated for projects under development and is included in cash for purposes of the combined statements of cash flows.

## 1. OPERATIONS, NONPROFIT STATUS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Contracts, Loans and Other Receivables and Allowance for Doubtful Accounts

Contracts, loans and other receivables are shown net of allowance for doubtful accounts. This allowance is recorded based on management's analysis of specific accounts and their estimate of amounts that may become uncollectible. Accounts are written off against the allowance when they are determined to be uncollectible.

## Projects Under Development

All project-related costs incurred during construction are capitalized for developments currently owned by NOAH and Affiliates as of December 31, 2017 and 2016. These include construction, soft costs, overhead, interest, and other costs and are reflected as projects under development (see Note 5) in the accompanying combined financial statements.

## Property, Equipment and Depreciation

Property and equipment are recorded at cost. Improvements and major repairs are capitalized, while ordinary repairs and maintenance are expensed as incurred (see Note 6). Depreciation is calculated using the straight-line method over the following estimated useful lives:

| Buildings and improvements | $25-40$ years |
| :--- | ---: |
| Land improvements | $15-40$ years |
| Furniture, fixtures and equipment | $5-7$ years |
| Leasehold improvements | Life of lease |

Depreciation expense for the years ended December 31, 2017 and 2016, was \$1,702,243 and $\$ 1,489,664$, respectively.

NOAH and Affiliates account for the carrying value of their property and equipment and projects under development in accordance with standards pertaining to ASC Topic, Property, Plant and Equipment, under U.S. GAAP. The carrying value is evaluated annually for impairment and no impairment loss was recognized during 2017 and 2016. As of December 31, 2017 and 2016, NOAH and Affiliates have not recognized any reduction in the carrying value of their property and equipment when considering this standard.

## Capitalized Costs

Capitalized costs represent tax credit fees incurred in connection with the financing of rental properties. These costs have been capitalized and are being amortized on the straight-line basis over the term of the tax credit compliance period (see Note 7).

## Debt Issuance Costs

Debt issuance costs are amortized over the period the related obligation is outstanding using the straight-line method, which approximates the effective interest method (see Note 9).

## Leases

The Affiliates lease residential and commercial units to tenants under operating leases. The terms of the leases are for one year and are renewable annually. NOAH leases a commercial unit to a tenant under an operating lease agreement with a five year term.

## 1. OPERATIONS, NONPROFIT STATUS AND SIGNIFICANT ACCOUNTING POLICIES (Continued) <br> SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Revenue Recognition

Rental income is recognized in the period the related facilities are occupied by the tenants. Property management fees and project management and developer fees are recognized as revenue when such services are rendered. However, due to the contingent nature of certain developer fees, some are not recognized until collection is assured. Contracts, grants and other fees are recognized over the term of the contract as services are provided. Interest and all other income are recognized as earned.

In general, NOAH and Affiliates report grants and contributions when received or unconditionally committed by the donor as unrestricted, temporarily restricted or permanently restricted support depending on the existence and nature of any donor restrictions. When a donor restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the combined statements of activities as net assets released from restrictions.

## Net Asset Classifications

## Unrestricted Net Assets

NOAH and Affiliates classify unrestricted net assets into three categories:

- Operating net assets represent that portion of each net asset group that is considered substantially liquid and is available for general operations.
- Development net assets include those assets and liabilities related to NOAH and Affiliates' real estate project developments, completed and uncompleted, and which resources are not expected to be available for operations for at least one year from the date of the combined statement of financial position.
- Property and equipment net assets represent that portion of resources invested into long-term productive property and equipment, net of related liabilities.

Temporarily restricted net assets consist of those net resources not yet released from their donor-designated purpose restriction. Temporarily restricted net assets were as follows for the years ended December 31:

|  | $\mathbf{2 0 1 7}$ |  |  |
| :--- | :--- | :--- | :--- |
|  |  | $\mathbf{2 0 1 6}$ |  |
| Community services | $\$ 329,037$ |  | $\$ 526,813$ |
| Homebuyer and homeowner services | $\underline{\$ 284,472}$ |  | 224,590 |
| Rental housing | $\underline{100,000}$ |  | 100,000 |
|  | $\underline{\$ 713,509}$ |  | $\underline{\$ 851,403}$ |

Generally, those resources restricted for community services, homebuyer and homeowner services, and rental housing are treated as released from restriction when they are spent on expenses of those specific activities.

Included in temporarily restricted grants are capital grant proceeds which have been invested into rental housing (see Note 6). It is NOAH's policy to release these net assets from restriction upon final disposition of the particular project.

## 1. OPERATIONS, NONPROFIT STATUS AND SIGNIFICANT ACCOUNTING POLICIES (Continued) SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Net Asset Classifications (Continued)

Permanently restricted net assets consist of capital grant proceeds from NeighborWorks ${ }^{\circledR}$ America (NW). These grants are for use as a permanent capital resource for NOAH's development projects and other initiatives. The terms of these grants allow NOAH to use them for capitalized costs associated with development projects, but not for operating costs. NOAH may use these funds to pay for certain development costs which, in some cases, may be collected from the project on deferred terms.

When the timing of collection is deferred or uncertain, the value of the underlying asset may be reduced by a valuation allowance. In these circumstances, NW funds are reduced by a valuation allowance. When valuation allowances are reduced by later recoveries or because collection is assured, NW restricted net assets will be increased.

NW's permanently restricted net assets were as follows as of December 31:

|  | 2017 | 2016 |
| :---: | :---: | :---: |
| Cumulative capital grants received, net of authorized write-offs | \$ 1,465,658 | \$ 1,482,457 |
| Cumulative valuation allowance | $(734,046)$ | $(900,468)$ |
| Add - intercompany elimination | 601,395 | 751,018 |
|  | \$ 1,333,007 | \$ 1,333,007 |

Non-controlling interest represents unrelated investors' interests in Benfield, Stevens Corner, Sitkowski and Shoe Shop (see Note 2). The unrelated investors' shares of income/loss in the above entities are reflected as changes in net assets attributable to non-controlling interest in the accompanying combined statements of activities.

## Fair Value Measurements

NOAH and Affiliates follow the accounting and disclosure standards pertaining to ASC Topic, Fair Value Measurements, for qualifying assets and liabilities. Fair value is defined as the price that NOAH and Affiliates would receive upon selling an asset or pay to settle a liability in an orderly transaction between market participants.

NOAH and Affiliates use a framework for measuring fair value that includes a hierarchy that categorizes and prioritizes the sources used to measure and disclose fair value. This hierarchy is broken down into three levels based on inputs that market participants would use in valuing the financial instruments based on market data obtained from sources independent of NOAH and Affiliates. Inputs refer broadly to the assumptions that market participants would use in pricing the financial instrument, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the financial instrument developed based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset developed based on the best information available.

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

## 1. OPERATIONS, NONPROFIT STATUS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

## SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Fair Value Measurements (Continued)

The three-tier hierarchy of inputs is summarized in the three broad levels as follows:
Level 1 - Inputs that reflect unadjusted quoted prices in active markets for identical assets at the measurement date.

Level 2 - Inputs other than quoted prices that are observable for the asset either directly or indirectly, including inputs in markets that are not considered to be active.

Level 3 - Inputs that are unobservable and which require significant judgment or estimation.

An asset or liability's level within the framework is based upon the lowest level of any input that is significant to the fair value measurement.

## Income Taxes

NOAH, Peace Properties, and NOAH CDFI (see Note 2) qualify as organizations formed for charitable purposes under Section 501(c)(3) of the IRC, and therefore, are not subject to income tax.

Shalom and Paz (see Note 2) qualify as organizations formed for charitable purposes under Section 501(c)(2) of the IRC, and therefore, are not subject to income tax.

NOAH has corporate affiliates (see Note 2). The corporate affiliates had, for Federal and state income tax purposes, net operating loss carryforwards (NOLs) of approximately $\$ 54,000$ and $\$ 44,000$, respectively, available to offset future taxable income as of December 31, 2017 and 2016. The corporate subsidiaries had, for Federal and state income tax purposes, NOLs of approximately $\$ 41,000$ and $\$ 32,000$, respectively, as of December 31, 2017 and 2016. The Federal NOLs expire at various dates through 2037. NOAH's corporate affiliates' potential tax benefits of net operating loss carryforwards have been fully reserved due to the uncertainty of their future use.

No income tax provision has been included in the accompanying combined financial statements for the LPs and LLCs (see Note 1), as the income, loss and credits are reported by the partners on their respective income tax returns.

NOAH and Affiliates account for uncertainty in income taxes in accordance with ASC Topic, Income Taxes. This standard clarifies the accounting for uncertainty in tax positions and prescribes a recognition threshold and measurement attribute for the combined financial statements regarding a tax position taken or expected to be taken in a tax return. NOAH and Affiliates have determined that there are no uncertain tax positions which qualify for either recognition or disclosure in the combined financial statements at December 31, 2017 and 2016. NOAH and Affiliates' income taxes are subject to examination by the appropriate taxing jurisdictions.

## 1. OPERATIONS, NONPROFIT STATUS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Estimates

The preparation of combined financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that may affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the combined financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Expense Allocation

Expenses related directly to a program or function are distributed to that program or function. The combined financial statements contain certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation one a reasonable basis that is consistently applied. These expenses are allocated based on square-footage and an estimate of time and effort spent on each program or support function.

## Subsequent Events

Subsequent events have been evaluated through May 17, 2018, which is the date the combined financial statements were available to be issued. There were no events that met the criteria for recognition or disclosure in the accompanying combined financial statements.

## Combined Statements of Activities

Transactions deemed by management to be ongoing, major, or central to the provision of affordable housing related services are reported as operating revenues and operating expenses in the accompanying combined statements of activities. Peripheral or incidental transactions are reported as other revenue (expenses).

## 2. RELATED PARTY TRANSACTIONS

## Combined Entities

NOAH and Affiliates' combined financial statements include the following entities:

## Operating

These entities represent core operations:
Peace Properties, Inc. (Peace Properties) was formed in 1992 for the purpose of developing low to moderate-income housing and is treated as a non-profit for income tax purposes.

Peace Properties holds all property under development until such time financing is secured and operations are estimated to commence within one year, at which time the newly formed entity gets included in the rental programs.

Peace Properties also owns land on which it developed fourteen condominium units known as Border Falcon Condominium units and entered into a ground lease agreement (see Note 11).

## 2. RELATED PARTY TRANSACTIONS (Continued) <br> Combined Entities (Continued) <br> Operating (Continued)

NOAH Community Development Fund, Inc. (NOAH CDFI) was formed in 2001 to provide loans and counseling for homeownership to low and moderate-income residents (see Note 8).

## Rental Programs

Shalom Properties, Inc. (Shalom) was formed in 1997 as a non-profit 501(c)(2) affiliate of NOAH for the purpose of acquiring, rehabilitating, and operating a rental housing project.

Paz Properties, Inc. (Paz) was formed in 1993 as a non-profit 501(c)(2) affiliate of NOAH for the purpose of acquiring, rehabilitating, and operating a rental housing project.

Trinity House LLC (Trinity House) is a Massachusetts limited liability company. NOAH is the sole owner of Trinity House. Trinity House is treated as a disregarded entity for income tax purposes.

Siochain Properties Limited Partnership (Siochain), a Massachusetts limited partnership, owns and operates 12 units of affordable housing for low and moderate-income families and individuals and two commercial units.

Paco Properties LLC (Paco) is a Massachusetts limited liability company formed to purchase rental properties in East Boston under the City of Boston's Acquisition Opportunity Program (AOP). NOAH is the sole owner of Paco and is treated as a disregarded entity for income tax purposes. The goal of the AOP is to prevent further displacement of families with modest incomes because of the high rate of rent increases and home prices. As of December 31, 2017, Paco purchased ten properties with a total of 30 units.

Stevens Corner Limited Partnership (Stevens Corner), a Massachusetts limited partnership, owns and operates 42 units of affordable housing for low and moderateincome families and individuals. Stevens Corner is treated as a partnership for income tax purposes. NOAH holds a $0.01 \%$ interest in the capital, profits, losses, credits, and cash flow of Stevens Corner, as the special limited partner.

Benfield Farms Limited Partnership (Benfield), a Massachusetts limited partnership, owns and operates 26 units of affordable housing for low and moderate-income seniors over 62 years of age in Carlisle, Massachusetts. Benfield is treated as a partnership for income tax purposes. NOAH is the special limited partner and holds no interest in the capital, profits, losses, credits, and cash flow of Benfield.

Benfield's investor limited partner has committed $\$ 5,221,156$ in capital contributions to Benfield, of which $\$ 5,174,740$ was contributed as of December 31, 2016. The remaining $\$ 46,416$ was contributed in 2017, at the time Benfield passed Federal Renewable Energy Credits onto the investor limited partner.

# NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES 

Notes to Combined Financial Statements
December 31, 2017 and 2016

## 2. RELATED PARTY TRANSACTIONS (Continued)

Combined Entities (Continued)
Rental Programs (Continued)
Sitkowski Limited Partnership (Sitkowski), a Massachusetts limited partnership, owns and operates 66 units of affordable housing for low-income seniors, as well as a dedicated space for a senior center serving a mixed-income population. Sitkowski is treated as a partnership for income tax purposes.

Shoe Shop Limited Partnership (Shoe Shop), a Massachusetts limited partnership, owns and operates 25 units of affordable housing for low-income individuals in Middleboro, Massachusetts. Shoe Shop is treated as a partnership for income tax purposes.

The investor limited partner originally committed $\$ 6,235,819$ in capital contributions to Shoe Shop, payable in four installments. As a result of higher than anticipated Federal Historic Rehabilitation Tax Credits (HRTC), the investor limited partner increased their committed capital contributions by $\$ 36,319$. During 2017 and 2016, the investor limited partner made capital contribution payments of $\$ 2,276,741$ and $\$ 3,591,074$, respectively. The remaining installments totaling $\$ 404,323$ are expected to be paid in 2018, upon reaching certain milestones outlined in the operating agreement.

Coppersmith Village Rental Limited Partnership (Coppersmith) was formed in December 2016 as a Massachusetts limited partnership. Coppersmith is developing a mixed-use building which will consist of mixed-income residential units and a retail space (see Note 5). Coppersmith acquired the land from Peace Properties in December 2016 (see Note 5).

## Other Entities

NOAH also maintains the following interests in general partners:

- Siochain Properties, Inc., $0.01 \%$ General Partner of Siochain. NOAH owns $100 \%$ of this corporation's common stock.
- Stevens Corner GP, Inc., $0.01 \%$ General Partner of Stevens Corner. NOAH owns $79 \%$ of this corporation's common stock.
- Benfield GP, LLC, $0.01 \%$ General Partner of Benfield. NOAH owns $100 \%$ of this corporation's common stock.
- Sitkowski GP, LLC, $0.01 \%$ General Partner of Sitkowski. NOAH owns $79 \%$ of this corporation's common stock.
- Shoe Shop GP, LLC, $0.01 \%$ General Partner of Shoe Shop. NOAH owns $100 \%$ of this corporation's common stock.
- Coppersmith Village Rental GP, LLC, $0.01 \%$ General Partner of Coppersmith. NOAH owns $79 \%$ of this corporation's common stock.

The financial activities of the entities listed above are not included as they are not material to the accompanying combined financial statements.

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

## 2. RELATED PARTY TRANSACTIONS (Continued)

## Uncombined Entity

NOAH and Affiliates' combined financial statements include transactions with the following related entity:

143-153 Border Street Condominium Trust (the Trust) was created as the "Organization of Unit Owners" as required by the provisions of Chapter 183A of the Massachusetts General Laws for the purpose of managing and regulating the 143-153 Border Street Condominium, which was established and created by a Master Deed executed by Peace Properties. One condominium unit is occupied by NOAH and Affiliates and the other is occupied by an unrelated organization. NOAH is the manager of the Trust. NOAH earned $\$ 12,360$ in management fees for the years ended December 31, 2017 and 2016. There was $\$ 1,030$ and $\$ 2,060$ due at December 31, 2017 and 2016, respectively.

## Transactions with Related Parties

## Guarantees

NOAH has issued guarantees to fund various partnership operating deficits, if the general partner fails to make any operating deficit contributions during the period before the partnership achieves five consecutive twelve-month periods of break-even operations as specified in the agreement. NOAH's liability is limited to the following:

| Benfield | $\$ 175,000$ |
| :--- | ---: |
| Sitkowski | $\$ 350,000$ |
| Shoe Shop | $\$ 150,000$ |

## Mortgages and Notes Receivable

NOAH has the following mortgages and notes receivable with related entities, primarily funded from the sale of various tax credits and capital grants:

|  | 2017 | 2016 |
| :---: | :---: | :---: |
| 3.32\% note receivable, secured by a shared second mortgage on Sitkowksi's property, due December 30, 2053 | \$ 2,700,000 | \$ 2,700,000 |
| $3.32 \%$ note receivable, secured by a shared second mortgage on Sitkowski's property, due December 30, 2053 | 2,047,000 | 2,047,000 |
| Non-interest bearing note, secured by a shared second mortgage on Shoe Shop's property, due August 12, 2045 | 1,275,000 |  |
| $0.01 \%$ note receivable, secured by a third mortgage on Benfield's property, due April 5, 2058 | 871,200 | 871,200 |
| $5 \%$ note receivable, secured by a third mortgage on Stevens Corner's property, due August 15, 2041 | 511,179 | 511,179 |
| Non-interest unsecured note receivable from Sitkowski, due December 31, 2053 | 99,832 | 99,832 |
|  | 7,504,211 | 6,229,211 |
| Less - valuation allowance | 7,504,211 | 6,229,211 |
|  | \$ | \$ |

It is NOAH's policy to fully reserve these mortgages and notes receivable as they are only due upon available cash flow. There are no principal payments due in 2018 and 2017 based on 2017 and 2016 cash flows, respectively.

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Notes to Combined Financial Statements
December 31, 2017 and 2016
2. RELATED PARTY TRANSACTIONS (Continued)

Transactions with Related Parties (Continued)

## Property Management Services

NOAH performs property management services for NOAH's related rental property entities. These properties are directly billed management fees for NOAH's staff assigned to the property, along with related expenses.

Property management fees between NOAH and related parties are as follows:

|  | 2017 | 2016 |
| :---: | :---: | :---: |
| Paz | \$ 139,648 | \$ 139,648 |
| Shalom | 106,035 | 106,033 |
| Siochain | 44,244 | 44,245 |
| Trinity House | 32,495 | 32,495 |
| Stevens Corner | 20,010 | 22,103 |
| Paco | 16,903 | 1,205 |
| Shoe Shop | 10,150 | - |
| Benfield | 5,464 | 5,305 |
|  | 374,949 | 351,034 |
| Less - allowance for uncollectible property management fees earned | 10,614 | - |
|  | \$ 364,335 | \$ 351,034 |

## Project Management and Developer Fees

NOAH, as the sponsor and developer of various partnerships, is entitled to a developer fee and overhead reimbursement for services provided during the development of the partnerships' project. Total fees earned for the years ended December 31, 2017 and 2016, net of allowance were as follows:

|  | 2017 | 2016 |  |
| :---: | :---: | :---: | :---: |
| Coppersmith (see Note 5) | \$ 875,724 | \$ | 504,676 |
| Paco | 222,390 |  | 110,974 |
| Shalom | 27,164 |  | - |
| Shoe Shop | - |  | 384,357 |
| Developer fees | 1,125,278 |  | 1,000,007 |
| Add - elimination for doubtful accounts | 302,610 |  | 114,026 |
| Less - elimination of developer fee profits | $(312,369)$ |  | $(212,336)$ |
|  | \$ 1,115,519 | \$ | 901,697 |

## Rental Fees

Peace Properties charges NOAH rent for the usage of space. Total rent charged for the years ended December 31, 2017 and 2016, was $\$ 96,233$ and $\$ 96,204$, respectively.

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Notes to Combined Financial Statements
December 31, 2017 and 2016
2. RELATED PARTY TRANSACTIONS (Continued)

Transactions with Related Parties (Continued)

## Other Transactions

Balances between NOAH and the Affiliates as of December 31, 2017, were as follows:

|  | NOAH | Peace Properties | NOAH CDFI | Rental Programs | Allowance for for Doubtful Accounts | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOAH receivable | \$ | \$ 571,174 | \$ 186,234 | \$ 2,842,314 | \$ (1,542,365) | \$ 2,057,357 |
| NOAH CDFI receivable | 45,020 | 350,371 | - | 46,958 | - | 442,349 |
| Coppersmith receivable | - | 297,324 | - | - | - | 297,324 |
| Peace Properties receivable | 53,130 |  | - | 18,780 | $(18,780)$ | 53,130 |
| Stevens Corner receivable | - | 65,410 | - | - | $(65,410)$ |  |
| Subtotal | 98,150 | 1,284,279 | 186,234 | 2,908,052 | $(1,626,555)$ | 2,850,160 |
| Less - current portion | 53,130 | 473,489 | - | 613,509 | - | 1,140,128 |
|  | \$ 45,020 | \$ 810,790 | \$ 186,234 | \$ 2,294,543 | \$ (1,626,555) | \$ 1,710,032 |

Balances between NOAH and the Affiliates as of December 31, 2016, were as follows:

|  | NOAH | Peace Properties | NOAH CDFI | Rental Programs | Allowance for for Doubtful Accounts | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOAH receivable | \$ | \$ 665,364 | \$ 186,234 | \$ 2,108,583 | \$ (1,225,583) | \$ 1,734,598 |
| NOAH CDFI receivable | 45,000 | 279,772 | - | 53,067 | - | 377,839 |
| Coppersmith receivable | - | 317,655 | - | - | - | 317,655 |
| Peace Properties receivable | - | - | - | 18,780 | $(18,780)$ |  |
| Stevens Corner receivable | - | 65,410 | - | - | $(65,410)$ |  |
| Subtotal | 45,000 | 1,328,201 | 186,234 | 2,180,430 | $(1,309,773)$ | 2,430,092 |
| Less - current portion | - | 927,201 | - | 66,525 | - | 993,726 |
|  | \$ 45,000 | \$ 401,000 | \$ 186,234 | \$ 2,113,905 | \$ (1,309,773) | \$ 1,436,366 |

## 3. CERTIFICATE OF DEPOSIT

NOAH has a six-month certificate of deposit (CD) that bears interest at $0.3 \%$ per annum and is set to mature in March 2018. The fair value of the CD, which approximates the cost basis, was $\$ 115,344$ and $\$ 114,999$ as of December 31, 2017 and 2016, respectively. This CD is collateral for the NeighborWorks ${ }^{\circledR}$ Salt Lake (NWSL) 2012 AHMI Fund, LLC note payable (see Note 9) and management intends to continue to renew the CD through the earliest of either the full payment of the note payable, or the maturity date of February 1, 2019. Accordingly, this CD is reflected as a non-current asset in the accompanying combined statements of financial position.

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Notes to Combined Financial Statements
December 31, 2017 and 2016

## 4. RESTRICTED DEPOSITS

The balance of restricted deposits includes the following as of December 31:

| Operating: | 2017 | 2016 |
| :---: | :---: | :---: |
| NOAH, Inc.: |  |  |
| Loan loss reserve | \$ 25,000 | \$ 25,000 |
| Restricted cash - current development projects | 374,054 | 1,870 |
| Sub-total NOAH, Inc. | 399,054 | 26,870 |
| NOAH CDFI: |  |  |
| Revolving loan fund capital | 266,601 | 311,825 |
| Total Operating | 665,655 | 338,695 |
| Rental Programs: |  |  |
| Shalom Properties, Inc.: |  |  |
| Replacement reserve | 79,377 | 143,181 |
| Operating escrows | 31,336 | 37,119 |
| Tenant security deposit | 28,393 | 29,458 |
| Sub-total Shalom Properties, Inc. | 139,106 | 209,758 |
| Paz Properties, Inc.: |  |  |
| Replacement reserve | 337,677 | 324,708 |
| Operating escrows | 42,328 | 46,699 |
| Tenant security deposit | 31,987 | 32,879 |
| Sub-total Paz Properties, Inc. | 411,992 | 404,286 |
| Trinity House LLC: |  |  |
| Operating reserve | 115,439 | 109,778 |
| Replacement reserve | 58,951 | 53,298 |
| Tenant security deposit | 8,708 | 9,330 |
| Sub-total Trinity House LLC | 183,098 | 172,406 |
| Siochain Properties LP: |  |  |
| Operating reserve | 23,578 | 23,576 |
| Replacement reserve | 17,805 | 14,204 |
| Tenant security deposit | 11,476 | 11,975 |
| Sub-total Siochain Properties LP | 52,859 | 49,755 |
| Paco Properties LLC: |  |  |
| Operating reserve | 106,207 | 26,700 |
| Tenant security deposit | 8,328 | 3,200 |
| Sub-total Paco Properties LLC | 114,535 | 29,900 |
| Stevens Corner LP: |  |  |
| Operating reserve | 174,321 | 172,498 |
| Replacement reserves | 46,162 | 41,219 |
| Operating escrows | 21,598 | 20,600 |
| Tenant security deposit | 20,500 | 20,500 |
| Sub-total Stevens Corner LP | 262,581 | 254,817 |

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Notes to Combined Financial Statements
December 31, 2017 and 2016
4. RESTRICTED DEPOSITS (Continued)

| Rental Programs: (Continued) | 2017 | 2016 |
| :---: | :---: | :---: |
| Benfield Farms LP: |  |  |
| Operating escrows | 196,398 | 213,253 |
| Operating/special reserves | 96,354 | 87,472 |
| Tenant security deposit | 26,593 | 26,592 |
| Replacement reserve | 17,592 | 15,682 |
| Sub-total Benfield Farms LP | 336,937 | 342,999 |
| Sitkowski LP: |  |  |
| Operating reserve | 106,797 | 105,576 |
| Replacement reserve | 94,181 | 59,539 |
| Operating escrows | 45,464 | 44,662 |
| Tenant security deposit | 30,017 | 30,823 |
| Sub-total Sitkowski LP | 276,459 | 240,600 |
| Shoe Shop LP: |  |  |
| Operating reserve | 151,236 | - |
| Tenant security deposit | 12,467 | 11,520 |
| Replacement reserve | 4,756 | - |
| Operating escrows | 2,822 | - |
| Sub-total Shoe Shop LP | 171,281 | 11,520 |
| Total Rental Programs | 1,948,848 | 1,716,041 |
| Total restricted deposits | 2,614,503 | 2,054,736 |
| Less - current portion | 578,794 | 646,222 |
| Non-current portion | \$ 2,035,709 | \$ 1,408,514 |

Operating escrows and other escrows with short-term purposes are classified as current in the accompanying combined statements of financial position. Replacement reserves, operating reserves and other reserves, and a portion of restricted loan funds are classified as non-current in the accompanying combined statements of financial position.

## 5. PROJECTS UNDER DEVELOPMENT

Projects under development consist of projects still under development and in the predevelopment stage. All costs related to these projects have been capitalized and include the acquisition price and pre-development and developments costs. Once these projects are complete, the developments will become rental properties.

## Coppersmith Village - East Boston, MA

The Coppersmith Village project (the Project) is a 56,000 square foot site located at 75-109 Border Street, East Boston, Massachusetts. Peace Properties originally purchased the site for $\$ 1,625,000$ in May 2014. The Project consists of two parts: 1) a mix of 56 market rate and affordable rental units and a ground floor retail space (the Coppersmith Rental Project) and 2) 15 for-sale condominium units (the Coppersmith Condo Project). The Coppersmith Rental Project is owned and will be operated by Coppersmith (see Note 2). The Coppersmith Condo Project is owned by Peace Properties. The construction budget for the entire project is approximately $\$ 39,400,000$.

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Notes to Combined Financial Statements
December 31, 2017 and 2016

## 5. PROJECTS UNDER DEVELOPMENT (Continued)

## Other

Other projects consist of various projects in the early stage of pre-development and ongoing due diligence for potential viability. These projects are located in Haverhill, Taunton, Randolph, and Grafton, Massachusetts.

Projects under development as of December 31, 2017 and 2016, consist of:

|  | 2017 | 2016 |
| :---: | :---: | :---: |
| Coppersmith Rental Project | \$ 10,557,785 | \$ 4,649,290 |
| Coppersmith Condo Project | 3,401,586 | 985,983 |
| Other | 309,439 | 178,907 |
| Total projects under development | 14,268,810 | 5,814,180 |
| Less - elimination | 312,369 | - |
|  | \$ 13,956,441 | \$ 5,814,180 |

## 6. PROPERTY AND EQUIPMENT

Property and equipment consist of the following at December 31, 2017:

|  | Operating | Rental Programs | Total |
| :---: | :---: | :---: | :---: |
| Buildings and improvements | \$ 2,167,446 | \$ 65,604,059 | \$ 67,771,505 |
| Land and improvements | 603,946 | 2,848,191 | 3,452,137 |
| Furniture, fixtures and equipment | 223,353 | 543,815 | 767,168 |
| Leasehold improvements | 18,598 | - | 18,598 |
|  | 3,013,343 | 68,996,065 | 72,009,408 |
| Less - accumulated depreciation | 986,910 | 9,545,835 | 10,532,745 |
| Less - elimination | - | - | 353,975 |
|  | \$ 2,026,433 | \$ 59,450,230 | \$ 61,122,688 |

Property and equipment consist of the following at December 31, 2016:

|  | Operating | Rental Programs | Total |
| :---: | :---: | :---: | :---: |
| Buildings and improvements | \$ 2,159,200 | \$ 61,329,274 | \$ 63,488,474 |
| Land and improvements | 603,946 | 765,203 | 1,369,149 |
| Furniture, fixtures and equipment | 220,329 | 465,566 | 685,895 |
| Leasehold improvements | 18,598 | - | 18,598 |
|  | 3,002,073 | 62,560,043 | 65,562,116 |
| Less - accumulated depreciation | 916,031 | 7,904,813 | 8,820,844 |
| Less - elimination | - | - | 363,633 |
|  | \$ 2,086,042 | \$ 54,655,230 | \$ 56,377,639 |

There are restrictions imposed by lenders on the use and sale of certain land, buildings and building improvements (see Notes 9 and 10).

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Notes to Combined Financial Statements
December 31, 2017 and 2016

## 7. CAPITALIZED COSTS

Capitalized costs as of December 31, 2017 and 2016, consist of:


Amortization expense for the years ended December 31, 2017 and 2016, was \$9,692 and $\$ 12,205$, respectively. Amortization expense for the next five years is expected to be approximately $\$ 10,000$.

## 8. LOANS RECEIVABLE

## NOAH CDFI

NOAH CDFI has outstanding loans receivable from local residents for purchase and/or rehabilitation of low to moderate-income housing of $\$ 175,557$ and $\$ 239,199$, respectively, less an allowance for doubtful accounts of $\$ 132,651$ and $\$ 149,450$ as of December 31, 2017 and 2016, respectively. These amounts are included in contracts, loans and other receivables in the accompanying combined financial statements. Interest rates range from $3 \%$ to $5.4 \%$ and original maturity dates range from ten to thirty years. Loans are secured by a second or third lien on the property purchased or improved.

## NOAH

As of December 31, 2017 and 2016, NOAH and Affiliates have entered into two and one arrangements, respectively, to act as the nonprofit intermediary to improve the economic value of Massachusetts historic and state low-income tax credits of qualifying projects in Massachusetts. NOAH received a donation of tax credits from each project's sponsor and made a loan to the respective project entity from the proceeds of NOAH's resale of the credits to outside investors. The loans have interest rates ranging from $0.001 \%$ to $2.64 \%$, which NOAH will receive on the maturity date. These loans mature in June 2050 and December 2057.

Total outstanding principal balances are $\$ 6,550,625$ and $\$ 2,550,000$ as of December 31, 2017 and 2016, respectively. These loans have specific restrictions surrounding their use, and due to their long-term deferred nature and likelihood of collectability, the notes are fully reserved at December 31, 2017 and 2016. The provision associated with the loan entered into in 2017 is reflected as provision against loans receivable in the accompanying combined statement of activities.

Loans receivable, net of allowances for doubtful accounts as of December 31, 2017:

| Funding Source | Number <br> of Loans |  | Loans <br> Receivable |  | Allowance <br> for Doubtful <br> Accounts |
| :---: | :---: | :---: | :---: | :---: | :---: |

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Notes to Combined Financial Statements
December 31, 2017 and 2016

## 8. LOANS RECEIVABLE (Continued)

Loans receivable, net of allowances for doubtful accounts as of December 31, 2016:

| Funding Source | Number of Loans | Loans Receivable | Allowance for Doubtful Accounts | Net |
| :---: | :---: | :---: | :---: | :---: |
| NW (see Note 1) | 4 | \$ 239,199 | \$ 149,450 | \$ 89,749 |
| Massachusetts historic and state low-income tax credits | 1 | 2,550,000 | 2,550,000 | - |
| Total | 5 | \$ 2,789,199 | \$ 2,699,450 | \$ 89,749 |

Maturities of loans receivable over the next five years are as follows:

| 2018 | $\$ 2,118$ |
| :--- | :--- |
| 2019 | $\$ 2,224$ |
| 2020 | $\$ 2,335$ |
| 2021 | $\$ 2,452$ |
| 2022 | $\$ 2,574$ |

## 9. MORTGAGE AND NOTES PAYABLE

Mortgage and notes payable consist of the following as of December 31:

|  | 2017 | 2016 |
| :---: | :---: | :---: |
| Operating (see page 30) | \$ 2,747,435 | \$ 2,283,265 |
| Rental Programs (see page 33) | 17,595,174 | 17,780,495 |
| Total mortgage and notes payable | 20,342,609 | 20,063,760 |
| Less - unamortized debt issuance costs | 439,802 | 312,689 |
| Less - current portion | 207,731 | 208,746 |
|  | \$ 19,695,076 | \$ 19,542,325 |

Debt issuance costs of $\$ 574,827$ and $\$ 390,781$ are shown net of accumulated imputed interest of $\$ 135,025$ and $\$ 78,092$ as of December 31, 2017 and 2016, respectively. Imputed interest totaled $\$ 56,933$ and $\$ 16,934$ for the years ended December 31, 2017 and 2016, respectively, which is included in interest and bank fees in the accompanying combined statements of functional expenses. Estimated future imputed interest as of December 31, 2017, approximates $\$ 57,000$ per year for the next five years.

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Notes to Combined Financial Statements
December 31, 2017 and 2016

## 10. CONTINGENT LOANS AND ADVANCES

NOAH and Affiliates have received several contingent loans and advances from various organizations to help in the development of projects. These loans and advances generally are not required to be repaid unless the projects fail to maintain their status as low-income housing or default on other covenants as described in the agreements. It is the intention of the Board of Directors and management of NOAH to maintain these properties as low-income housing and to meet other conditions. Contingent loans and advances are as follows as of December 31:

|  | 2017 | 2016 |
| :---: | :---: | :---: |
| Rental Programs contingent loans and advances (see page 40) | \$ 32,397,386 | \$ 24,936,097 |
| Less - eliminations | 7,504,211 | 6,229,211 |
|  | \$ 24,893,175 | \$ 18,706,886 |

## 11. GROUND LEASE

Peace Properties has a ground lease agreement with the purchasers of the condominium units which expires in July 2105, with an option to extend the original term of the lease for one additional period of ninety-nine years (see Note 2). Monthly ground lease rent is $\$ 1,329$, which will be collected by Peace Properties from the purchasers of the condominium units. Monthly ground lease rent is calculated to equal $105 \%$ of the monthly payments of principal and interest necessary to amortize the Local Initiatives Support Corporation (LISC) Ioan (see Note 9) over the term of the loan. Upon paying the LISC loan in full, Peace Properties will continue to collect ground lease rent until the $\$ 70,000$ of NW funds borrowed from NOAH is repaid.

## 12. COMMITMENTS AND CONTINGENCIES

As discussed in Notes 1 and 2, NOAH has acted as sponsor and developer for various low-income and affordable housing developments. Most of these developments have received various forms of funding through NOAH or directly from Federal, state, and local sources. The terms of these funding agreements generally require that the projects maintain affordable housing and low-income eligibility status, as defined. If such status is not maintained, NOAH may be obligated to remedy any defaults in the requirements and may be liable to repay certain amounts to the funders.

In addition, NOAH, as project sponsor, in some cases, has agreed to advance funds to the LPs and LLCs as a guarantor of these General Partners' obligation to fund operating deficits, subsidize contract shortfalls, development cost overruns, payments for reduced tax benefits to limited partner investors, and other circumstances affecting the partnerships, as defined in the partnership agreements. NOAH's obligations under these agreements are limited (see Note 2).

NOAH has been notified of the following financing commitments for the Project through May 17, 2018:

- $\quad \$ 7,605,476$ in capital contributions from MHEF XXII (Fund of MHIC)
- $\$ 550,000$ from DHCD through the HOME program
- $\$ 1,562,000$ from DHCD through the HSF program
- \$187,000 from DHCD through the CATNHP program
- $\$ 300,000$ from DHCD through the FCF-DMH program
- $\$ 2,707,500$ from NOAH from sales proceeds of STATE LIHTC
- $\$ 883,369$ from NOAH through a seller note


## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Notes to Combined Financial Statements
December 31, 2017 and 2016

## 13. CONCENTRATION OF CREDIT

NOAH and Affiliates maintain their cash balances in various banks in Massachusetts. The Federal Deposit Insurance Corporation (FDIC) insures balances at each bank up to certain amounts. At certain times during the year, cash balances exceeded the insured amounts. NOAH and Affiliates have not experienced any losses in such accounts and believe they are not exposed to any significant credit risk on cash and cash equivalents.

## 14. RETIREMENT PLAN

NOAH maintains a qualified salary reduction 403(b) retirement plan. The salary reduction plan covers substantially all employees who have met the eligibility requirements. NOAH does not contribute to the plan.

## 15. CONDITIONAL GRANT

During 2017, Peace Properties was awarded a grant totaling \$3,869,187 from the Commonwealth of Massachusetts under its MassWorks program for the Coppersmith Condo Project that is conditional based on certain criteria, as defined in the agreement. During 2017, Peace Properties incurred eligible costs totaling $\$ 3,279,984$, of which $\$ 805,900$ was used for capitalized development costs related to the Coppersmith Condo Project. The remaining $\$ 2,474,084$ was used for costs incurred on the Coppersmith Condo Project that are over and above the development budget. The portion of the grant award recognized in 2017 totaling $\$ 3,279,984$ is reported in the accompanying combined statement of activities for the year ended December 31, 2017, net of the portion used on costs incurred over and above the development budget that were not capitalized.

The remaining installments totaling \$589,203 are conditional upon Peace Properties incurring additional eligible costs related to the Coppersmith Condo Project. As a result, this amount has not been recorded in the accompanying combined financial statements as of December 31, 2017. The award will be recorded as capital grant revenue as conditions are met.

## 16. RECLASSIFICATIONS

Certain amounts in the December 31, 2016, combined financial statements have been reclassified to conform with the December 31, 2017 presentation.
9. MORTGAGE AND NOTES PAYABLE (Continued)

Mortgage and notes payable consist of the following as of December 31:

| Operating $\quad$ Lender | Interest Rate | Security | Payment Terms | 2017 |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Outstanding Principal | Interest Expense | Outstanding Principal | Interest Expense |
| NOAH, Inc. |  |  |  |  |  |  |  |
| NWSL 2012 AHMI Fund, LLC | 5.25\% | Certificate of Deposit (see Note <br> 3) | Interest is due quarterly through February 1, 2019, at which time the entire principal balance and accrued and unpaid interest are due and payable in full. | \$ 500,000 | \$ 26,615 | \$ 500,000 | \$ 26,687 |
| LISC | 5.00\% | Unsecured | Principal and interest are due monthly through June 1, 2022. | 91,268 | 5,058 | 108,929 | 5,918 |
| Sub-total NOAH, Inc. |  |  |  | 591,268 | 31,673 | 608,929 | 32,605 |
| Peace Properties, Inc. |  |  |  |  |  |  |  |
| City of Boston | 0.00\% | Mortgage on the Coppersmith Condo Project. | This note allows for borrowings up to $\$ 1,058,025$. Payments of principal are due at the earlier of 120 days following the sale of the Coppersmith Condo Project (see Note 5) or December 30, 2018, in amounts equal to the unused portion of loan proceeds, plus $50 \%$ of the net sales proceeds from the Condo Project, as defined in the agreement. This note will be repaid using proceeds from the sale of units at the Coppersmith Condo Project and, as a result, it is reflected as long-term in the accompanying combined statement of financial position as of December 31, 2017. | 951,364 | - | - | - |
| Cambridge Savings Bank | 4.75\% | First mortgage on the 143 Border Street building, plus an assignment of rents and leases | Payments of principal and interest of \$4,303 are due monthly based on a thirty-year amortization schedule, with all outstanding principal and accrued interest due on June 1, 2022. | 750,339 | 28,532 | 765,450 | 29,342 |
| City of Boston | 4.00\% | Third mortgage on the 143 Border Street building | Principal and interest are due monthly to the extent of available cash flow, as defined in the agreement. All unpaid principal and accrued interest will be due on March 1, 2024. There were no payments of principal or interest due in 2017 or 2016. There are no payments of principal or interest due in 2018 based on 2017 available cash flow. | 200,000 | 8,000 | 200,000 | 8,000 |
|  |  | Mortgage on the Coppersmith | This note allows for borrowings up to $\$ 5,500,000$. Interest-only payments are due in monthly installments through September 1, 2018. Beginning in October 2018, payments of principal and interest are due in an amount equal to $100 \%$ and $90 \%$ of the net sales proceeds from affordable and market rate units at the Coppersmith Condo Project (see Note 5), respectively. All remaining outstanding principal and interest are due on June |  |  |  |  |
| East Boston Savings Bank | 4.380\% | Condo Project. | \$3,409. | 153,303 | - | - |  |

9. MORTGAGE AND NOTES PAYABLE (Continued)

| Operating (Continued) <br>  | Interest Rate | Security | Payment Terms | 2017 |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Outstanding Principal | Interest Expense | Outstanding Principal | Interest Expense |
| Peace Properties, Inc. (Continued) |  |  |  |  |  |  |  |
| LISC | 4.00\% | Ground lease (see Note 11) | Principal and interest are due in monthly installments of $\$ 1,266$, with principal due no later than the maturity date of September 2025. | 101,161 | 4,286 | 112,055 | 4,712 |
| Community Housing Capital, Inc. | 5.50\% | Mortgage on the Coppersmith Condo Project, plus an assignment of rents and leases | Interest-only payments were due monthly and outstanding principal was due at the earlier of the date of construction closing or May 22, 2018. Construction closing on the Coppersmith Condo Project occurred in June 2017, at which time this note was repaid. Capitalized interest at the time of repayment and as of December 31, 2016, totaled $\$ 94,001$ and $\$ 90,718$, respectively. | - | - | 343,310 | - |
| NeighborWorks Capital Corporation (NCC) | 5.50\% | Pledge in developer fees from the Sitkowski School Project | Interest-only payments were due quarterly and outstanding principal was due on June 30,2018 . Construction closing on the Coppersmith Village Project occurred in June 2017, at which time this note was repaid. Capitalized interest at the time of repayment and as of December 31, 2016, totaled $\$ 76,477$ and $\$ 67,100$, respectively. | - | - | 253,521 | - |
| Sub-total Peace Properties, Inc. |  |  |  | 2,156,167 | 40,818 | 1,674,336 | 42,054 |
| Sub-total operating (see page 26) |  |  |  | 2,747,435 | 72,491 | 2,283,265 | 74,659 |
| Rental Programs |  |  |  |  |  |  |  |
| Shalom Properties, Inc. |  |  |  |  |  |  |  |
| Massachusetts Housing Partnership (MHP) | 3.83\% | Mortgage on the properties | Due in monthly installments of $\$ 4,606$ based on a thirty-year amortization schedule. All remaining outstanding principal and accrued interest are due and payable on July 24, 2019. This note has an additional five-year option through July 2024. | 922,726 | 35,747 | 942,257 | 36,480 |
| CCO Mortgage, a division of RBS Citizens | 5.38\% | Mortgage on properties | Due in monthly installments of principal and interest of \$2,772 through December 1, 2033. | 356,420 | 19,541 | 370,142 | 20,268 |
| MHP | 0\% | Mortgage on properties | All outstanding amounts are due on October 6, 2024. | 245,339 | - | 245,339 | - |
| City of Boston | 0\% | Mortgage on properties | All outstanding amounts are due on October 6, 2024. | 245,339 | - | 245,339 | $-$ |
| Sub-total Shalom Properties, Inc. |  |  |  | 1,769,824 | 55,288 | 1,803,077 | 56,748 |

9. MORTGAGE AND NOTES PAYABLE (Continued)

| Rental Programs ( $C$ ontinued)Lender | Interest Rate | Security | Payment Terms | 2017 |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Outstanding Principal | Interest Expense | Outstanding Principal | Interest Expense |
| Paz Properties, Inc. |  |  |  |  |  |  |  |
| MHP | 4.80\% | Shared first mortgage on properties | Principal and interest are due in monthly installments of \$2,913 through maturity on July 24, 2019. | 537,104 | 26,015 | 546,048 | 26,433 |
| MHP | 6.27\% | Shared first mortgage on properties | Principal and interest are due in monthly installments of \$2,328 through maturity on October 3, 2021. | 286,641 | 18,402 | 299,164 | 19,161 |
| Sub-total Paz Properties, Inc. |  |  |  | 823,745 | 44,417 | 845,212 | 45,594 |
| Siochain Properties LP |  |  |  |  |  |  |  |
| Boston Community Loan Fund (BCLF) | 7.00\% | First mortgage on the properties | Principal and interest are due in monthly installments of $\$ 1,634$ through July 2022, at which time a balloon payment of $\$ 102,143$ is due. | 149,662 | 10,906 | 158,320 | 11,579 |
| LISC | 3.50\% | Second mortgage on real estate | Principal and interest are due in monthly installments of \$938 through July 2022. | 47,341 | 1,910 | 56,740 | 2,194 |
| Sub-total Siochain Properties LP |  |  |  | 197,003 | 12,816 | 215,060 | 13,773 |
| Stevens Corner LP |  |  |  |  |  |  |  |
| MHP | 7.04\% | First mortgage on the property and an assignment of leases and rents and reserves | Due in monthly principal and interest installments of \$9,479 through August 2032, at which time a balloon payment of $\$ 823,124$ is due. | 1,331,351 | 94,470 | 1,350,626 | 95,777 |
| Sitkowski LP |  |  |  |  |  |  |  |
| MassHousing | 5.50\% | First mortgage on the property and restricted deposits | The note is due in monthly principal and interest installments of $\$ 9,168$, amortized over a thirty-year period. The note matures on July 1,2056 . Mortgage insurance is being provided by the U.S. Department of Housing and Urban Development (HUD) under the Housing Finance Agency Risk Sharing Pilot Program. | 1,729,846 | 98,499 | 1,744,218 | 36,896 |
| Benfield Farms LP |  |  |  |  |  |  |  |
| MHP | 4.32\% | First mortgage on the property, the reserve accounts and an assignment of leases and rents | Principal and interest are due in monthly installments of \$7,193 through March 30,2034 (maturity). There is a balloon payment of $\$ 759,110$ due at maturity. | 1,383,223 | 60,273 | 1,409,167 | 61,372 |

9. MORTGAGE AND NOTES PAYABLE (Continued)

| Rental Programs (Continued) | Interest Rate | Security | Payment Terms | 2017 |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Outstanding Principal | Interest Expense | Outstanding Principal | Interest Expense |
| Paco Properties LLC |  |  |  |  |  |  |  |
| Community Housing Capital, Inc. | 5.25\% - 6.50\% | First mortgage on the properties | Three revolving lines of credit which allow for borrowings up to $\$ 5,750,000$. Interest-only payments are due monthly through August 26, 2019 (maturity), at which time all outstanding principal and accrued interest become due. | 5,658,300 | 231,079 | 1,686,488 | 14,108 |
| BCLF | 5.00\% | First mortgage on the properties - 42-44 Saint Andrew Road | Revolving line of credit which allows for borrowings up to $\$ 3,000,000$. Interest-only payments are due monthly through December 18, 2020 (maturity), at which time all outstanding principal and accrued interest become due. | 852,882 | 1,658 | - | - |
| Sub-total Paco Properties LLC |  |  |  | 6,511,182 | 232,737 | 1,686,488 | 14,108 |
| Shoe Shop LP |  |  |  |  |  |  |  |
| MHP | 5.51\% | First mortgage on the property and an assignment of partnership interest | Monthly payments of principal and interest totaling $\$ 9,268$ are due through April 17, 2037 (maturity). There is a balloon payment of $\$ 858,944$ due at maturity. | 1,617,897 | 62,677 | - | - |
| Bank of America (BOA) | London Interbank Offered Rate (LIBOR), plus 2.25\% daily floating | First mortgage on the property and an assignment of partnership interest | Construction note payable that was due in interest-only payments through the earlier of assigning the note to MHP or April 17, 2017. The outstanding principal and interest on this note were repaid in April 2017, with proceeds from the note payable to MHP (see above). | - | 41,492 | 5,719,379 | 81,378 |
| Sub-total Shoe Shop LP |  |  |  | 1,617,897 | 104,169 | 5,719,379 | 81,378 |

## Coppersmith Village LP

First mortgage on the Coppersmith Rental Project

Bond financing in two series ( A and B ) for borrowings up to $\$ 13,400,000$. The bonds bear interest at $70 \%$ of the Wall Street Journal's prime rate for the first twenty-four months ( $2.8 \%$ and $2.63 \%$ at December 31,2017 and 2016, respectively). After refinance, the bonds will bear interest at $3.99 \%$ through maturity. Interest-only payments on Series A are due monthly through December 15, 2018 (maturity), at which time the outstanding principal and accrued interest will be repaid with proceeds from Series B. As a result, this note is reflected as long-term in the accompanying combined financial statements. Payments of principal and interest on Series B will be due monthly beginning in January 2019 through December 15, 203 (maturity) Capitalized interest as of December 31, 2017 and 2016 , totaled $\$ 37,465$ and $\$ 9,783$, respectively.
9. MORTGAGE AND NOTES PAYABLE (Continued)

| Rental Programs (Continued) |  |  |  | 2017 |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Outstanding Principal | Interest Expense | Outstanding Principal | Interest Expense |
| Coppersmith Village LP (Continued) |  |  |  |  |  |  |  |
| East Boston Savings Bank | 2.50\% | First mortgage on the Coppersmith Rental Project | Bridge loan for up to $\$ 5,944,000$. Interest was set to begin accruing at the earlier of the completion of the Coppersmith Rental Project or June 15,2018 . Payments were due annually based on cash flow, as outlined in the agreement. All interest and principal were due at maturity on June 15,2048 . The outstanding principal on this note was repaid in February 2017, with proceeds from two notes payable to MDFA and the City of Boston (see page 32). | - | - | 2,542,057 | - |
| Sub-total Coppersmith Village LP |  |  |  | 2,231,103 | - | 3,007,268 | - |
| Sub-total rental programs (see page 26) |  |  |  | 17,595,174 | 702,669 | 17,780,495 | 405,646 |
| Total operating and rental |  |  |  | \$ 20,342,609 | \$ 775,160 | \$ 20,063,760 | \$ 480,305 |

Maturities of mortgage and notes payable over the next five years are as follows:

| 2018 | $\$$ | 207,731 |
| ---: | ---: | ---: |
| 2019 | $\$$ | $7,929,912$ |
| 2020 | $\$$ | 198,063 |
| 2021 | $\$$ | 437,018 |
| 2022 | $\$$ | 282,159 |

The mortgage and notes payable agreements contain various covenants with which NOAH and Affiliates must comply. Shoe Shop LP was not in compliance with certain covenants as of December 31, 2017. Shoe Shop LP obtained a waiver for these covenants as of December 31, 2017. The remainder of the mortgage and notes payable NOAH and Affiliates were in compliance with the remainder of the covenants associated with its mortgage and notes payable at December 31, 2017. NOAH and covenants as of December 31, 2017. The remainder of the mortgage

## 10. CONTINGENT LOANS AND ADVANCES (Continued)

## Rental Programs

| Lender | Interest Rate |
| :---: | :---: |

Shalom Properties, Inc

City of Boston

City of Boston
0.00\%

Sub-total Shalom Properties, Inc.
Paz Properties, Inc.
MHP

City of Boston

City of Boston

City of Boston
0.00\% Unsecured

Sub-total Paz Properties, Inc.

Note payable for improvements at 440 Meridian street. Interest-only payments are due monthly. All outstanding principal and accrued interest are due in December 2022. Management considers it probable December 2022. Management considers it probable
that the obligation to repay interest on this note will be forgiven. As a result, interest has not been corded in. As a result, interest has not been
2017 and 2016 .

Four notes payable maturing at various dates durin 2018, and are due and payable on sale or transfer of 2018, and are due and payable on sale or transfer of property. If conditions are met for a period of five
years, the entire amounts will be forgiven years, the entire amounts will be forgiven.
Management considers it probable that conditions will Management considers it probable that conditions will
be met. As a result, the balance is reflected as longterm as of December 31, 2017.

All outstanding amounts on these three notes are due on July 6, 2031.

Annual payments of principal and interest are due within ninety days after year end in an amount equal $50 \%$ of net cash flow, as defined in the oureements. These three notes mature on August 10 , 2070. Ther These three notes mature on August 10,2070 . Ther 2016 2016.

Principal and interest are due in annual installments equal to the lesser of $100 \%$ of certain cash flow chieved as defined in the note agreement or the chieved as defined in the note agreement or the mount due or payable based upon amortization of his note on a fifteen-year direct reduction basis, plus ny amount that may be due and unpaid from a prior year. Managem has reached an agreement for an ill be finalized in 2018 . As such, it is presented as will be finalized in 2018. As such, it is presented as a ong-term liability in the accompanying combined financial statements.

All outstanding amounts were due on August 21 2017. As a result of certain conditions being met, this note was forgiven in January 2018.

|  | 2017 |  |
| :---: | :---: | :---: |
| Outstanding | Accrued | Interest |
| Principal | Interest | Expense |


|  | 2016 |  |
| :---: | :---: | :---: |
| Outstanding | Accrued | Interest |
| Principal | Interest | Expense |

$\qquad$
$\qquad$
$\qquad$

1,413,685

1,111,871
12,652
1,111,871

727,245
44,695
727,245
$\qquad$
13,951 3,266,752 $\qquad$ 57,347 $\qquad$

## 10. CONTINGENT LOANS AND ADVANCES (Continued)

| Rental Programs 20017 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lender | Interest Rate | Security | Payment Terms | Outstanding Principal | Accrued Interest | Interest Expense | Outstanding Principal | Accrued Interest | Interest Expense |
| Trinity House LLC |  |  |  |  |  |  |  |  |  |
| City of Boston | 1.00\% | First mortgage on 406 Meridian Street and an assignment of leases and rents | Principal and interest are due on May 19, 2030, or upon acceleration of the note under specified conditions, as outlined in the agreement. | 862,094 | 92,294 | 10,806 | 862,094 | 81,488 | 10,698 |
|  |  |  | Interest only is due annually on each of the anniversary dates of the note based on net available cash flows through August 2022. The City of Boston has deferred payments due on the note until maturity. |  |  |  |  |  |  |
| City of Boston | 1.00\% | Second mortgage on 406 Meridian Street and an assignment of leases | Principal and accrued and unpaid interest are due on the earlier of August 6, 2022, or if the property fails to continue to provide affordable housing to low and moderate-income families. | 418,170 | 106,284 | 4,181 | 418,170 | 102,103 | 4,182 |
| Sub-total Trinity House LLC |  |  |  | 1,280,264 | 198,578 | 14,987 | 1,280,264 | 183,591 | 14,880 |
| Siochain Properties LP |  |  |  |  |  |  |  |  |  |
| Commonwealth of Massachusetts, |  |  |  |  |  |  |  |  | 46,356 |
| City of Boston, Public Facilities Department | 7.60\% | Shared mortgage on the properties | Payments are due annually in an amount equal to $50 \%$ of net cash flow, as defined in the agreement. No amounts are due in 2018 based on 2017 cash flow. There was a payment of interest due in 2017 of $\$ 26,086$ based on 2016 cash flow. All remaining principal and accrued interest are due in full in October 2030. | 380,000 | 922,363 | 94,274 | 380,000 | 854,175 | 87,345 |
| Sub-total Siochain Properties LP |  |  |  | 760,000 | 1,463,292 | 142,932 | 760,000 | 1,346,446 | 133,701 |
| Stevens Corner LP |  |  |  |  |  |  |  |  |  |
|  |  | Shared second mortgage on the | Accrued interest and principal are due on August 14, 2041. Stevens Corner has the option to extend the maturity date of the note for up to an additional forty years provided Stevens Corner continues to comply with certain affordable housing restrictions as set |  |  |  |  |  |  |
| Town of North Andover | 3.00\% |  | forth in the affordable housing restriction agreement. | 1,338,580 | 278,773 | 40,157 | 1,338,580 | 238,616 | 40,157 |

10. Contingent loans and advances (Continued)


## 10. CONTINGENT LOANS AND ADVANCES (Continued)

## Rental Programs

| Lender | Interest Rate | Security |
| :---: | :---: | :---: |


|  | 2017 |  |
| :---: | :---: | :---: |
| Outstanding | Accrued | Interest |
| Principal | Interest | Expense |


|  | 2016 |  |
| :---: | :---: | :---: |
| Outstanding | Accrued | Interest |
| Principal | Interest | Expense |

Town of Andover through the North Shore Home Consortium
$3.00 \%$
Sub-total Stevens Corner LP
Benfield Farms LP

## NOAH

DHCD - AHTF

DHCD - HSF

DHCD - HOME
0.00\%

Jown of Carlisle Affordable Housing Trust
0.00\%

Shared second mortgage on the property

Accrued interest and principal are due on August 14, Accrued interest and principal are due on August 14,
2041. Stevens Corner has the option to extend the maturity date of the note for up to an additional forty years provided Stevens Corner continues to comply with certain affordable housing restrictions as set forth in the affordable housing restriction agreement.

Principal and interest are due and payable solely to the extent of available cash flow as defined in the perating agreement. The note may be prepaid in whole or in part at any time without penalty. All whole or in part at any time without penalty. All outstanding principal and accrued interest are due
and payable on April 5,2058 (maturity). There were no payments due in 2017 or 2016 based on 2016 and 2015 cash flow. There is no payment due in 2018 There is no payment due in 2018 based on 2017 cash flow.

This note is due on January 5, 2044. Benfield has the option to extend the maturity date of the note for up to an additional thirty years provided Benfield continues to comply with certain affordable housing restrictions as set forth in the affordable housing restriction agreement.

This note is due on January 5, 2064. Benfield has the option to extend the maturity date of the note for up to an additional fifty years provided Benfield continues to comply with certain affordable housing restrictions as set forth in the affordable housing restriction agreement.

This note is due on January 5, 2044. Benfield has the option to extend the maturity date of the note for up to an additional thirty years provided Benfield continues to comply with certain affordable housing restrictions as set forth in the affordable housing restriction agreement.
This note is due on January 5, 2044. Benfield has the option to extend the maturity date of the note for up o an additional thirty years provided Benfield continues to comply with certain affordable housing restrictions as set forth in the affordable housing estriction agreement.

550,000

550,000
550,000

| 425,000 | - | - | 425,000 | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3,246,200 | 247 | 87 | 3246,200 |  |  |

10. Contingent loans and advances (Continued)

| Rental Programs 2017 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lender | Interest Rate | Security | Payment Terms | Outstanding Principal | Accrued Interest | Interest Expense | Outstanding Principal | Accrued Interest | Interest Expense |
| Sitkowski LP |  |  |  |  |  |  |  |  |  |
| NOAH | 3.32\% | Shared second mortgage on the property | This note requires annual payments solely from net cash flow, with principal and any accrued or unpaid interest due on December 30, 2053. There are no payments due in 2018 based on 2017 cash flow. | 2,700,000 | 179,529 | 89,640 | 2,700,000 | 89,889 | 89,645 |
| NOAH | 3.32\% | Shared second mortgage on the property | This note requires annual payments solely from net cash flow, with principal and any accrued or unpaid interest due on December 30, 2053. There are no payments due in 2018 based on 2017 cash flow. | 2,047,000 | 107,604 | 67,960 | 2,047,000 | 39,644 | 39,644 |
| MassHousing | 2.00\% | Third mortgage on the property | The entire outstanding principal balance and any accrued interest are due at maturity in December 2055. | 1,645,434 | 57,975 | 32,909 | 1,645,434 | 25,066 | 24,862 |
| MassHousing | 1.00\% | Shared second mortgage on the property and an assignment of leases and rents | The entire outstanding principal and any accrued interest are due at maturity on February 28, 2044. Sitkowski has the option to extend the maturity date of the note for a period up to the original term in order to maintain the affordability of the property. | 1,000,000 | 40,111 | 10,000 | 1,000,000 | 30,111 | 10,522 |
| DHCD - AHTF | 0.00\% | Shared second mortgage on the property and an assignment of leases and rents | This note is due on February 28, 2064. Sitkowski has the option to extend the maturity date of the note for a period up to the original term in order to maintain the affordability of the property. | 1,000,000 | - | - | 1,000,000 | - | - |
| DHCD - HSF | 2.00\% | Shared second mortgage on the property and an assignment of leases and rents | The entire outstanding principal and any accrued interest are due at maturity on February 28, 2044. Sitkowski has the option to extend the maturity date of the note for a period up to the original term in order to maintain the affordability of the property. | 715,000 | 51,210 | 14,300 | 715,000 | 36,910 | 14,300 |
| NOAH | 0.00\% | Unsecured | This note requires annual payments solely from net cash flow, with principal and any accrued or unpaid interest due on December 31, 2053. There are no payments due in 2018 based on 2017 cash flow. | 99,832 | - | - | 99,832 | - | - |
| Sub-total Sitkowski LP |  |  |  | 9,207,266 | 436,429 | 214,809 | 9,207,266 | 221,620 | 178,973 |

Notes to Consolidating Financial Statements
December 31, 2017 and 2016
10. CONTINGENT LOANS AND ADVANCES (Continued)

10. Contingent loans and advances (Continued)

| Rental Programs |  |  |  |
| :--- | ---: | ---: | ---: |
| Lender | Interest Rate | Security | Payment Terms |
| Coppersmith Village LP |  |  |  |

Coppersmith Village LP

## City of Boston

|  | 2017 |  |
| :---: | :---: | :---: |
| Outstanding | Accrued | Interest |
| Principal | Interest | Expense |


|  | 2016 |  |
| :---: | :---: | :---: |
| Outstanding | Accrued | Interest |
| Principal | Interest | Expense |

Sub-total Coppersmith Village LP
Total Rental Programs

Mortgage on Coppersmith Village Project

Interest begins accruing on this note upon completion of the Coppersmith Village Project and is compounde nnually. Annual payments of principal and interest e due within forty-five days after yearend in an moul to avilable cash flow, as defined in the erent The maximum how, ans greement. The maximum borrowings on this note is $\$ 5,94,000$. This note is due on June 15, 2048 ooppersmith has the option to extend the maturity date of the note for up to adit coly years rovided Copper continues to comply with ertain affordable housing rest the affordable housing restriction agreement.

Annual payments of principal and interest are due within forty-five days after year end in an amount qual to $50 \%$ of the amount by which gross receipt exceed gross expenditures, as defined in the agreement. The note matures on June 15, 2048 There is an option to extend for a period up to the original term. There were no amounts due as of December 31, 2017 or 2016. Capitalized interest totaled $\$ 20,000$ as of December 31, 2017. There was no interest incurred in 2016.
ridge loan that converts to a capital contribution upon the admission of the Investor Limited Partners, which is expected to occur in 2018.

Interest begins accruing on this note upon completion of the Coppersmith Village Project and is compounded nnually. Annual payments of principal and interest e due within forty-five days after year-end in an mount equal available cash flow, as defined in the areement The maximum borrowings on this note is 550,000 . This note is due on June 15, 2048 Coppersmith has the option to extend the maturity date of the note for up to an additional thirty year povided Coppersmith continues to comply with certain affordable housing restrictions as set forth in the affordable housing restriction agreement.

## Mortgage on

Coppersmith Village
Project
Mortgage on

| Coppersmith Village |
| :--- |
| Project |

Mortgage on Coppersmith Village

Mortgage on Coppersmith Village Project

4,753,227

Supplementary Combining Statement of Financial Position - Operating December 31, 2017

| Assets | NOAH, Inc. |  | Peace Properties |  | NOAH CDFI |  | Eliminations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |
| Cash - operating |  | 2,494,409 | \$ | 14,812 | \$ | 171,238 | \$ | - | \$ | 2,680,459 |
| Cash - development |  | 122,551 |  | 101,628 |  | - |  | - |  | 224,179 |
| Current portion of restricted deposits |  | - |  | - |  | 266,601 |  | - |  | 266,601 |
| Current portion of contracts, loans and other receivables |  | 366,097 |  | 801,755 |  | 2,118 |  | - |  | 1,169,970 |
| Current portion of due from affiliates |  | 599,269 |  | 53,130 |  | 190,405 |  | $(229,295)$ |  | 613,509 |
| Prepaid expenses and other |  | 5,426 |  | 899 |  | 1,302 |  | - |  | 7,627 |
| Total current assets |  | 3,587,752 |  | 972,224 |  | 631,664 |  | $(229,295)$ |  | 4,962,345 |
| Certificate of Deposit |  | 115,344 |  | - |  | - |  | - |  | 115,344 |
| Restricted Deposits, net of current portion |  | 399,054 |  | - |  | - |  | - |  | 399,054 |
| Contracts, Loans and Other Receivables, net of current portion and allowance for doubtful accounts |  | - |  | - |  | 40,788 |  | - |  | 40,788 |
| Due from Affiliates, net of current portion and allowance for doubtful accounts |  | 1,458,088 |  | - ${ }^{-}$ |  | 251,944 |  | $(868,856)$ |  | 841,176 |
| Projects Under Development |  | - |  | 3,711,025 |  | - |  | $(99,157)$ |  | 3,611,868 |
| Property and Equipment, net |  | 6,137 |  | 2,020,296 |  | - |  | - |  | 2,026,433 |
| Total assets | \$ | 5,566,375 | \$ | 6,703,545 | \$ | 924,396 |  | $(1,197,308)$ | \$ | 11,997,008 |
| Liabilities and Net Assets |  |  |  |  |  |  |  |  |  |  |
| Current Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Current portion of mortgages and notes payable | \$ | 18,581 | \$ | 27,831 | \$ | - | \$ | - | \$ | 46,412 |
| Accrued interest |  | 4,594 |  | 559 |  | - |  | - |  | 5,153 |
| Current portion of construction payable |  | - |  | 798,182 |  | - |  | - |  | 798,182 |
| Accounts payable and other liabilities |  | 200,380 |  | 472,899 |  | 1,500 |  | - |  | 674,779 |
| Current portion of due to affiliates |  | 53,130 |  | 473,489 |  | - |  | $(229,295)$ |  | 297,324 |
| Total current liabilities |  | 276,685 |  | 1,772,960 |  | 1,500 |  | $(229,295)$ |  | 1,821,850 |
| Long-Term Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Mortgages and notes payable, net |  | 571,437 |  | 2,123,006 |  | - |  | - |  | 2,694,443 |
| Due to affiliates, net of current portion |  | 45,020 |  | 810,790 |  | 186,234 |  | $(976,615)$ |  | 65,429 |
| Construction payable, net of current portion |  | - |  | 455,582 |  | - |  | - |  | 455,582 |
| Total long-term liabilities |  | 616,457 |  | 3,389,378 |  | 186,234 |  | $(976,615)$ |  | 3,215,454 |
| Total liabilities |  | 893,142 |  | 5,162,338 |  | 187,734 |  | $(1,205,910)$ |  | 5,037,304 |
| Net Assets: |  |  |  |  |  |  |  |  |  |  |
| Unrestricted: |  |  |  |  |  |  |  |  |  |  |
| Operating |  | 2,398,965 |  | 68,282 |  | 624,057 |  | - |  | 3,091,304 |
| Development |  | 1,459,999 |  | - |  | - |  | $(99,157)$ |  | 1,360,842 |
| Property and equipment |  | 6,137 |  | 1,355,649 |  | - |  | $(391,315)$ |  | 970,471 |
| Total unrestricted |  | 3,865,101 |  | 1,423,931 |  | 624,057 |  | $(490,472)$ |  | 5,422,617 |
| Temporarily restricted |  | $613,509$ |  | - ${ }^{-}$ |  | - |  | -- |  | $613,509$ |
| Permanently restricted - NW capital funds |  | 194,623 |  | 117,276 |  | 112,605 |  | 499,074 |  | 923,578 |
| Total net assets |  | 4,673,233 |  | 1,541,207 |  | 736,662 |  | 8,602 |  | 6,959,704 |
| Total liabilities and net assets |  | 5,566,375 | \$ | 6,703,545 | \$ | 924,396 | \$ | $\underline{(1,197,308)}$ | \$ | 11,997,008 |

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Supplementary Combining Statement of Financial Position - Operating
December 31, 2016
Assets
Current Assets:
Cash - operating
Cash - development
Current portion of restricted deposits
Current portion of contracts, loans and other receivables
Current portion of due from affiliates
Prepaid expenses and other
$\quad$ Total current assets
Certificate of Deposit
Restricted Deposits, net of current portion
Contracts, Loans and Other Receivables, net of current portion
and allowance for doubtful accounts
Due from Affiliates, net of current portion and allowance
for doubtful accounts
Projects Under Development
Property and Equipment, net

## Liabilities and Net Assets

Current Liabilities:
Current portion of mortgages and notes payable
Accrued interest
Accounts payable and other liabilities
Current portion of due to affiliates
Total current liabilities
Long-Term Liabilities:
Mortgages and notes payable, net
Due to affiliates, net of current portion
Construction payable
Total long-term liabilities
Total liabilities
Net Assets:
Unrestricted:
Operating
Development
Property and equipment
Total unrestricted
Temporarily restricted
Permanently restricted - NW capital funds
Total liabilities and net assets

| NOAH, Inc. | Peace Properties | NOAH CDFI | Eliminations | Total |
| :---: | :---: | :---: | :---: | :---: |
| \$ 2,565,137 | \$ 22,297 | \$ 152,824 | \$ | \$ 2,740,258 |
| 220,132 | 1,188,248 | - | - | 1,408,380 |
| - | - | 311,825 | - | 311,825 |
| 193,934 | 1,343 | 1,318 | - | 196,595 |
| 676,071 | - | - | $(609,546)$ | 66,525 |
| 5,194 | 947 | 1,265 | - | 7,406 |
| 3,660,468 | 1,212,835 | 467,232 | $(609,546)$ | 4,730,989 |
| 114,999 | - | - | - | 114,999 |
| 26,870 | - | - | - | 26,870 |
| - | - | 88,431 | - | 88,431 |
| 1,058,527 | - | 377,839 | $(447,780)$ | 988,586 |
| - | 1,164,890 | - | - | 1,164,890 |
| 18,628 | 2,067,414 | - | - | 2,086,042 |
| \$ 4,879,492 | \$ 4,445,139 | \$ 933,502 | \$ (1,057,326) | \$ 9,200,807 |


| \$ 17,677 | \$ | 25,129 | \$ | - | \$ | - | \$ | 42,806 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11,303 |  | 7,696 |  | - |  |  |  | 18,999 |
| 185,550 |  | 465,211 |  | 780 |  | - |  | 651,541 |
| - |  | 927,201 |  | - |  | $(609,546)$ |  | 317,655 |
| 214,530 |  | 1,425,237 |  | 780 |  | $(609,546)$ |  | 1,031,001 |
| 589,002 |  | 1,642,671 |  | - |  | - |  | 2,231,673 |
| 45,000 |  | 401,000 |  | 186,234 |  | $(566,824)$ |  | 65,410 |
| - |  | 206,556 |  | - |  | - |  | 206,556 |
| 634,002 |  | 2,250,227 |  | 186,234 |  | $(566,824)$ |  | 2,503,639 |
| 848,532 |  | 3,675,464 |  | 187,014 |  | $(1,176,370)$ |  | 3,534,640 |
| 2,447,080 |  | 16,891 |  | 633,883 |  | - |  | 3,097,854 |
| 768,849 |  | - |  | - |  | - |  | 768,849 |
| 18,628 |  | 635,508 |  | - |  | $(380,030)$ |  | 274,106 |
| 3,234,557 |  | 652,399 |  | 633,883 |  | $(380,030)$ |  | 4,140,809 |
| 751,403 |  | - |  | - |  | - |  | 751,403 |
| 45,000 |  | 117,276 |  | 112,605 |  | 499,074 |  | 773,955 |
| 4,030,960 |  | 769,675 |  | 746,488 |  | 119,044 |  | 5,666,167 |
| \$ 4,879,492 |  | 4,445,139 | \$ | 933,502 |  | $(1,057,326)$ |  | 9,200,807 |

Supplementary Combining Statement of Activities - Operating
For the Year Ended December 31, 2017



|  | NOAH, Inc. | Peace Properties | NOAH CDFI | Eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Assets, December 31, 2015 | \$ 3,149,437 | \$ 807,624 | \$ 748,972 | \$ 119,044 | \$ 4,825,077 |
| Changes in net assets | 881,523 | $(37,949)$ | $(2,484)$ | - | 841,090 |
| Net Assets, December 31, 2016 | 4,030,960 | 769,675 | 746,488 | 119,044 | 5,666,167 |
| Changes in net assets | 642,273 | 771,532 | $(9,826)$ | $(110,442)$ | 1,293,537 |
| Net Assets, December 31, 2017 | \$ 4,673,233 | \$ 1,541,207 | \$ 736,662 | \$ 8,602 | \$ 6,959,704 |


|  | NOAH, Inc. |  | Peace Properties |  | NOAH CDFI |  | Eliminations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash Flows from Operating Activities: |  |  |  |  |  |  |  |  |  |  |
| Changes in net assets | \$ | 642,273 | \$ | 771,532 | \$ | $(9,826)$ | \$ | $(110,442)$ | \$ | 1,293,537 |
| Adjustments to reconcile changes in net assets to net cash provided by (used in) operating activities: |  |  |  |  |  |  |  |  |  |  |
| Depreciation and amortization |  | 15,515 |  | 55,364 |  | - |  | - |  | 70,879 |
| Bad debts |  | 26,443 |  | - |  | 3,462 |  | - |  | 29,905 |
| Interest - amortization expense |  | 1,000 |  | 1,206 |  | - |  | - |  | 2,206 |
| Provision against loans receivable |  | 5,275,625 |  | - |  | - |  | - |  | 5,275,625 |
| Valuation recovery of NW Funds |  | $(149,623)$ |  | - |  | - |  | - |  | $(149,623)$ |
| Capital grant, net |  | $(72,500)$ |  | $(805,900)$ |  | - |  | - |  | $(878,400)$ |
| Proceeds from sale of tax credits |  | $(5,275,625)$ |  | - |  | - |  | - |  | $(5,275,625)$ |
| Changes in operating assets and liabilities: |  |  |  |  |  |  |  |  |  |  |
| Restricted deposits |  | - |  | - |  | 45,224 |  | - |  | 45,224 |
| Contracts, loans and other receivables |  | $(198,606)$ |  | 5,488 |  | 43,381 |  | - |  | $(149,737)$ |
| Due from affiliates |  | $(173,136)$ |  | $(53,130)$ |  | $(64,510)$ |  | 40,825 |  | $(249,951)$ |
| Prepaid expenses and other |  | (232) |  | 48 |  | (37) |  | - |  | (221) |
| Accrued interest |  | $(6,709)$ |  | $(7,137)$ |  | - |  | - |  | $(13,846)$ |
| Accounts payable and other liabilities |  | 14,830 |  | 7,688 |  | 720 |  | - |  | 23,238 |
| Due to affiliates |  | 53,150 |  | - |  | - |  | $(53,150)$ |  | - |
| Net cash provided by (used in) operating activities |  | 152,405 |  | $(24,841)$ |  | 18,414 |  | $(122,767)$ |  | 23,211 |
| Cash Flows from Investing Activities: |  |  |  |  |  |  |  |  |  |  |
| Issuance of notes receivable |  | $(5,275,625)$ |  | - |  | - |  | - |  | $(5,275,625)$ |
| Cash paid for projects under development |  | - |  | $(1,498,927)$ |  | - |  | 99,157 |  | $(1,399,770)$ |
| Increase in restricted deposits |  | $(372,184)$ |  | - |  | - |  | - |  | $(372,184)$ |
| Interest earned on certificate of deposit |  | (345) |  | - |  | - |  | - |  | (345) |
| Acquisition of property and equipment |  | $(3,024)$ |  | $(8,246)$ |  | - |  | - |  | $(11,270)$ |
| Net cash used in investing activities |  | $(5,651,178)$ |  | $(1,507,173)$ |  | - |  | 99,157 |  | $(7,059,194)$ |
| Cash Flows from Financing Activities: |  |  |  |  |  |  |  |  |  |  |
| Principal payments of mortgages and notes payable |  | $(17,661)$ |  | $(26,005)$ |  | - |  | - |  | $(43,666)$ |
| Proceeds from sale of tax credits |  | 5,275,625 |  | - |  | - |  | - |  | 5,275,625 |
| Due to affiliates |  | - |  | $(43,922)$ |  | - |  | 23,610 |  | $(20,312)$ |
| Capital grants received |  | 72,500 |  | - |  | - |  | - |  | 72,500 |
| Proceeds from mortgages and notes payable |  | - |  | 507,836 |  | - |  | - |  | 507,836 |
| Net cash provided by financing activities |  | 5,330,464 |  | 437,909 |  | - |  | 23,610 |  | 5,791,983 |
| Net Change in Cash |  | $(168,309)$ |  | (1,094,105) |  | 18,414 |  | - |  | $(1,244,000)$ |
| Cash: |  |  |  |  |  |  |  |  |  |  |
| Beginning of year |  | 2,785,269 |  | 1,210,545 |  | 152,824 |  | - |  | 4,148,638 |
| End of year | \$ | 2,616,960 | \$ | 116,440 | \$ | 171,238 | \$ | - | \$ | 2,904,638 |
| Supplemental Disclosure of Cash Flow Information: Cash paid for interest - expensed | \$ | 38,382 | \$ | 47,955 | \$ | - | \$ | - | \$ | 86,337 |
| Cash paid for interest - capitalized | \$ | - | \$ | 16,069 | \$ | - | \$ | - | \$ | 16,069 |
| Projects under development and property and equipment financed with construction payable | \$ | - | \$ | 1,253,764 | \$ | - | \$ | - | \$ | 1,253,764 |
| Mortgages and notes payable refinanced | \$ | - | \$ | 596,831 | \$ | - | \$ | - | \$ | 596,831 |

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Supplementary Combining Statement of Cash Flows - Operating
For the Year Ended December 31, 2016

|  | NOAH, Inc. |  | Peace Properties <br> Properties |  | NOAH CDFI |  | Eliminations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash Flows from Operating Activities: |  |  |  |  |  |  |  |  |  |  |
| Changes in net assets | \$ | 881,523 | \$ | $(37,949)$ | \$ | $(2,484)$ | \$ | - | \$ | 841,090 |
| Adjustments to reconcile changes in net assets to net cash provided by (used in) operating activities: |  |  |  |  |  |  |  |  |  |  |
| Depreciation and amortization |  | 17,286 |  | 55,364 |  |  |  | - |  | 72,650 |
| Bad debts |  | 62,369 |  | - |  | - |  |  |  | 62,369 |
| Interest - amortization expense |  | 1,000 |  | 1,207 |  | - |  | - |  | 2,207 |
| Provision against loans receivable |  | 2,047,000 |  | - |  |  |  |  |  | 2,047,000 |
| Proceeds from sale of tax credits |  | $(2,047,000)$ |  | - |  | - |  | - |  | $(2,047,000)$ |
| Changes in operating assets and liabilities: |  |  |  |  |  |  |  |  |  |  |
| Restricted deposits |  | (72,227) |  |  |  | 172,721 |  | - |  | 172,721 |
| Contracts, loans and other receivables |  | $(72,227)$ |  | $(1,343)$ |  | $(168,751)$ |  | - |  | $(242,321)$ |
| Due from affiliates |  | $(729,719)$ |  |  |  | - |  |  |  | $(268,676)$ |
| Prepaid expenses and other |  | 58 |  | (47) |  | - |  | - |  | 11 |
| Accrued interest |  | - |  | $(11,286)$ |  | - |  |  |  | - |
| Accounts payable and other liabilities |  | 10,367 |  | $(44,527)$ |  | $(4,220)$ |  | - |  | $(38,380)$ |
| Net cash provided by (used in) operating activities |  | 170,657 |  | $(38,581)$ |  | $(2,734)$ |  |  |  | 601,671 |
| Cash Flows from Investing Activities: |  |  |  |  |  |  |  |  |  |  |
| Issuance of notes receivable |  | $(2,047,000)$ |  | - |  | - |  | - |  | $(2,047,000)$ |
| Cash paid for projects under development |  |  |  | $(338,435)$ |  | - |  |  |  | $(338,435)$ |
| Decrease in restricted deposits |  | 256,733 |  | - |  | - |  | - |  | 256,733 |
| Interest earned on certificate of deposit |  | (345) |  | - |  | - |  | - |  | (345) |
| Acquisition of property and equipment |  | (999) |  | - |  | - |  | - |  | (999) |
| Net cash used in investing activities |  | $(1,791,611)$ |  | $(338,435)$ |  | - |  | - |  | $(2,130,046)$ |
| Cash Flows from Financing Activities: |  |  |  |  |  |  |  |  |  |  |
| Proceeds from sale of tax credits |  | 2,047,000 |  | - |  | - |  | - |  | 2,047,000 |
| Principal payments of mortgages and notes payable |  | $(16,803)$ |  | $(24,769)$ |  | - |  | - |  | $(41,572)$ |
| Accounts payable and other liabilities |  | - |  | 465,211 |  | - |  | - |  | 465,211 |
| Due to affiliates |  | - |  | 789,984 |  | - |  |  |  | 317,655 |
| Net cash provided by financing activities |  | 2,030,197 |  | 1,230,426 |  | - |  |  |  | 2,788,294 |
| Net Change in Cash |  | 409,243 |  | 853,410 |  | $(2,734)$ |  | - |  | 1,259,919 |
| Cash: |  |  |  |  |  |  |  |  |  |  |
| Beginning of year |  | 2,376,026 |  | 357,135 |  | 155,558 |  | - |  | 2,888,719 |
| End of year | \$ | 2,785,269 |  | 1,210,545 | \$ | 152,824 | \$ | - | \$ | 4,148,638 |
| Supplemental Disclosure of Cash Flow Information: |  |  |  |  |  |  |  |  |  |  |
| Cash paid for interest - expensed | \$ | 26,649 | \$ | 43,038 | \$ | - | \$ | - | \$ | 69,687 |
| Cash paid for interest - capitalized | \$ | - | \$ | 170,478 | \$ | - | \$ | - | \$ | 170,478 |
| Projects under development and property and equipment financed with construction payable | \$ | - | \$ | 206,556 | \$ | - | \$ | - | \$ | 206,556 |

Supplementary Combining Statement of Financial Position - Rental Programs December 31, 2017
Assets

Current Assets:
Cash - operating
Current portion of restricted deposits
Contracts, loans and other receivables
Due from affiliates
Prepaid expenses and other
Total current assets
Restricted Deposits, net of current portion
Capitalized Costs, net
Projects Under Developmen
Property and Equipment, net

## Total assets

Liabilities and Net Assets
Liabilities and Net Assets
Current Liabilities:
Current

Current Liabilities:
Current portion of mortgages and notes payable
Current portion of accrued interest
Current portion of accrued interest
Current portion of construction payable
Accounts payable and other liabilities
Current portion of developer fee payable
Current portion of developer fee pay
Current portion of due to affiliates
Total current liabilities
Long-Term Liabilities:
Mortgages and notes payable, net
Due to affiliates, net of current portion
Due to affiliates, net of current portion
Construction payable, net of current portion
Accrued interest, net of current portion
Developer fee payable, net of current portion
Contingent loans and advances
Total long-term liabilities
Total liabilities
Net Assets:
Unrestricted:
Operating
Property and equipment
Total unrestricted
Temporarily restricted
Permanently restricted - NW capital funds Total net assets

Total liabilities and net assets


Supplementary Combining Statement of Financial Position - Rental Programs December 31, 2016

| Assets |  | Shalom Properties, Inc. |  | Paz roperties, Inc. |  | Trinity House LLC |  | Siochain roperties LP |  | Paco operties LLC |  | Stevens Corner LP |  | Benfield Farms LP |  | $\begin{gathered} \text { Sitkowski } \\ \text { LP } \end{gathered}$ |  | $\begin{aligned} & \text { hoe Shop } \\ & \text { LP } \end{aligned}$ |  | $\underset{\text { LP }}{\text { Coppersmith }}$ | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash - operating |  | \$ 9,543 | \$ | 311,552 | \$ | 65,270 | \$ | 69,831 | \$ | 71,150 | \$ | 35,038 |  | 5,066 | \$ | 118,430 | \$ | 34,504 |  | \$ | \$ | 720,384 |
| Cash - development |  |  |  |  |  | - |  | - |  |  |  | - |  |  |  | 236,635 |  | 895,160 |  | 171,384 |  | 1,303,179 |
| Current portion of restricted deposits |  | 66,577 |  | 51,439 |  | 9,330 |  | 11,975 |  | 3,200 |  | 41,100 |  | 63,771 |  | 75,485 |  | 11,520 |  |  |  | 334,397 |
| Contracts, loans and other receivables |  | 18,263 |  | 18,987 |  | 3,918 |  | 16,050 |  |  |  | 10,960 |  | 636 |  |  |  | 6,159 |  |  |  | 74,973 |
| Due from affiliates |  |  |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |  |  | 317,655 |  | 317,655 |
| Prepaid expenses and other |  | 27,549 |  | 32,042 |  | 5,861 |  | 1,560 |  | 2,045 |  | 7,151 |  | 3,285 |  | 53,291 |  | 4,010 |  | - |  | 136,794 |
| Total current assets |  | 121,932 |  | 414,020 |  | 84,379 |  | 99,416 |  | 76,395 |  | 94,249 |  | 72,758 |  | 483,841 |  | 951,353 |  | 489,039 |  | 2,887,382 |
| Restricted Deposits, net of current portion |  | 143,181 |  | 352,847 |  | 163,076 |  | 37,780 |  | 26,700 |  | 213,717 |  | 279,228 |  | 165,115 |  | - |  | - |  | 1,381,644 |
| Capitalized Costs, net |  | - |  | - |  | - |  | - |  | - |  | 15,672 |  | 22,046 |  | 39,159 |  | 27,817 |  | - |  | 104,694 |
| Projects Under Development |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |  |  |  |  | 4,649,290 |  | 4,649,290 |
| Property and Equipment, net |  | 2,089,346 |  | 2,978,777 |  | 1,084,345 |  | 1,507,222 |  | 2,249,481 |  | 8,257,806 |  | 8,720,708 |  | 18,619,435 |  | 9,148,110 |  | 4,649,290 |  | 54,655,230 |
| Total assets |  | 2,354,459 |  | 3,745,644 |  | 1,331,800 |  | 1,644,418 |  | 2,352,576 |  | 8,581,444 |  | 9,094,740 |  | 19,307,550 |  | 10,127,280 |  | \$ 5,138,329 | \$ | 63,678,240 |
| Liabilities and Net Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Current Liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Current portion of mortgages and notes payable |  | \$ 34,366 | \$ | 21,466 | \$ | - | \$ | 18,105 | \$ | - | \$ | 19,275 |  | 25,946 | \$ | 14,437 | \$ | 32,345 |  | \$ | \$ | 165,940 |
| Current portion of accrued interest |  |  |  | - |  | - |  |  |  | 6,064 |  | 29,922 |  | - |  | - |  | 13,594 |  | 9,783 |  | 59,363 |
| Current portion of construction payable |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 122,246 |  | 122,246 |
| Accounts payable and other liabilities |  | 38,848 |  | 49,333 |  | 32,460 |  | 19,329 |  | 27,029 |  | 38,586 |  | 99,853 |  | 62,680 |  | 66,430 |  | - |  | 434,548 |
| Current portion of due to affiliates |  |  |  |  |  | - |  |  |  |  |  | 22,103 |  | 9,500 |  |  |  | 5,000 |  | - |  | 36,603 |
| Total current liabilities |  | 73,214 |  | 70,799 |  | 32,460 |  | 37,434 |  | 33,093 |  | 109,886 |  | 135,299 |  | 77,117 |  | 117,369 |  | 132,029 |  | 818,700 |
| Long-Term Liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgages and notes payable, net |  | 1,726,374 |  | 823,746 |  | - |  | 196,955 |  | 1,622,334 |  | 1,278,014 |  | 1,308,162 |  | 1,690,034 |  | 5,657,765 |  | 3,007,268 |  | 17,310,652 |
| Due to affiliates, net of current portion |  | 99,771 |  | - |  | 94,626 |  | 76,201 |  | 38,705 |  |  |  | 120,910 |  | 176,944 |  |  |  |  |  | 607,157 |
| Construction payable, net of current portion |  | - |  | - |  | - |  |  |  | - |  | - |  | - |  | - |  | 42,233 |  | - |  | 42,233 |
| Accrued interest, net of current portion |  | - |  | - |  | 183,591 |  | 1,346,446 |  | - |  | 433,770 |  | 160 |  | 221,620 |  | - |  | - |  | 2,185,587 |
| Developer fee payable, net of current portion |  | - ${ }^{-}$ |  | ${ }^{-}$ |  |  |  | 111,593 |  | 114,026 |  | - |  | 195,788 |  | - ${ }^{-}$ |  | 410,429 |  | 504,676 |  | 1,336,512 |
| Contingent loans and advances |  | 197,325 |  | 3,266,752 |  | 1,280,264 |  | 760,000 |  | 548,300 |  | 4,105,669 |  | 3,246,200 |  | 9,207,266 |  | 829,965 |  | 1,494,356 |  | 24,936,097 |
| Total long-term liabilities |  | 2,023,470 |  | 4,090,498 |  | 1,558,481 |  | 2,491,195 |  | 2,323,365 |  | 5,817,453 |  | 4,871,220 |  | 11,295,864 |  | 6,940,392 |  | 5,006,300 |  | 46,418,238 |
| Total liabilities |  | 2,096,684 |  | 4,161,297 |  | 1,590,941 |  | 2,528,629 |  | 2,356,458 |  | 5,927,339 |  | 5,006,519 |  | 11,372,981 |  | 7,057,761 |  | 5,138,329 |  | 47,236,938 |
| Net Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating |  | 83,084 |  | 364,687 |  | 51,919 |  | 80,087 |  | 43,302 |  | 3,638 |  | $(36,595)$ |  | 184,526 |  | $(28,831)$ |  | - |  | 745,817 |
| Property and equipment |  | $(25,309)$ |  | $(987,448)$ |  | $(311,060)$ |  | $(964,298)$ |  | $(47,184)$ |  | 2,650,467 |  | 4,124,816 |  | 7,750,043 |  | 3,098,350 |  | - |  | 15,288,377 |
| Total unrestricted |  | 57,775 |  | $(622,761)$ |  | $(259,141)$ |  | $(884,211)$ |  | $(3,882)$ |  | 2,654,105 |  | 4,088,221 |  | 7,934,569 |  | 3,069,519 |  | - |  | 16,034,194 |
| Temporarily restricted |  | 100,000 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 100,000 |
| Permanently restricted - NW capital funds |  | 100,000 |  | 207,108 |  | - |  | - |  | - |  | - |  | - |  | - - |  | - - |  | - |  | 307,108 |
| Total net assets |  | 257,775 |  | $(415,653)$ |  | (259,141) |  | $(884,211)$ |  | $(3,882)$ |  | 2,654,105 |  | 4,088,221 |  | 7,934,569 |  | 3,069,519 |  | - |  | 16,441,302 |
| Total liabilities and net assets |  | 2,354,459 |  | 3,745,644 |  | 1,331,800 |  | 1,644,418 |  | 2,352,576 |  | 8,581,444 |  | 9,094,740 | \$ | 19,307,550 | \$ | 10,127,280 |  | 5,138,329 | \$ | 63,678,240 |

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Supplementary Combining Statement of Activities - Rental Programs
For the Year Ended December 31, 2017

|  |  | Shalom Properties, Inc. |  | Paz roperties, Inc. |  | Trinity House LLC |  | iochain operties LP | Paco Properties LLC |  |  | Stevens Corner LP | Benfield Farms LP |  | SPLP |  | Shoe Shop LP |  | $\underset{\text { LP }}{\text { Coppersmith }}$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted Net Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rental income, net of vacancies |  | \$ 414,892 |  | 492,870 | \$ | 164,378 | \$ | 173,180 | \$ | 272,000 | \$ | 556,183 | \$ | 372,122 | \$ | 595,443 | \$ | 320,242 | \$ | - | \$ | 3,361,310 |
| Interest income and other |  | 9,591 |  | 13,650 |  | 1,471 |  | 4,879 |  | 3,289 |  | 6,678 |  | 13,382 |  | 40,177 |  | 5,654 |  | - |  | 98,771 |
| Total operating revenues |  | 424,483 |  | 506,520 |  | 165,849 |  | 178,059 |  | 275,289 |  | 562,861 |  | 385,504 |  | 635,620 |  | 325,896 |  | - |  | 3,460,081 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rental programs |  | 389,793 |  | 454,398 |  | 131,830 |  | 151,838 |  | 390,072 |  | 506,264 |  | 370,278 |  | 584,424 |  | 339,947 |  | 985 |  | 3,319,829 |
| Depreciation and amortization |  | 74,630 |  | 125,324 |  | 62,400 |  | 62,774 |  | 100,619 |  | 240,831 |  | 249,155 |  | 499,868 |  | 235,113 |  | - |  | 1,650,714 |
| Total operating expenses |  | 464,423 |  | 579,722 |  | 194,230 |  | 214,612 |  | 490,691 |  | 747,095 |  | 619,433 |  | 1,084,292 |  | 575,060 |  | 985 |  | 4,970,543 |
| Changes in unrestricted net assets from operations |  | $(39,940)$ |  | $(73,202)$ |  | $(28,381)$ |  | $(36,553)$ |  | $(215,402)$ |  | $(184,234)$ |  | $(233,929)$ |  | $(448,672)$ |  | $(249,164)$ |  | (985) |  | $(1,510,462)$ |
| Non-operating expenses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Changes in unrestricted net assets |  | S (39,940) |  | $(73,202)$ |  | $(43,368)$ |  | $(179,485)$ |  | $(215,402)$ |  | $(277,514)$ |  | $(234,016)$ |  | $(663,481)$ |  | $(249,164)$ | \$ | (985) |  | $(1,976,557)$ |

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Supplementary Combining Statement of Activities - Rental Programs
For the Year Ended December 31, 2016

|  |  | Shalom Properties, Inc. |  | Paz operties, Inc. |  | Trinity House LLC |  | sochain operties LP |  | Paco perties LLC |  | Stevens Corner LP |  | Benfield <br> Farms <br> LP |  | $\begin{aligned} & \text { itkowski } \\ & \text { LP } \end{aligned}$ |  | oe Shop <br> LP |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted Net Assets:Operating revenues: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rental income, net of vacancies |  | \$ 418,632 | \$ | 493,608 | \$ | 165,371 | \$ | 172,865 | \$ | 25,655 | \$ | 552,336 | \$ | 366,345 | \$ | 594,403 | \$ | 84,093 | \$ | 2,873,308 |
| Interest income and other |  | 4,985 |  | 7,576 |  | 1,522 |  | 3,972 |  | - |  | 8,644 |  | 4,930 |  | 38,126 |  | - |  | 69,755 |
| Total operating revenues |  | 423,617 |  | 501,184 |  | 166,893 |  | 176,837 |  | 25,655 |  | 560,980 |  | 371,275 |  | 632,529 |  | 84,093 |  | 2,943,063 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rental programs |  | 373,162 |  | 369,928 |  | 162,742 |  | 133,217 |  | 22,314 |  | 495,734 |  | 380,920 |  | 575,099 |  | 252,727 |  | 2,765,843 |
| Depreciation and amortization |  | 72,997 |  | 124,249 |  | 61,865 |  | 62,566 |  | 7,223 |  | 245,303 |  | 240,773 |  | 506,190 |  | 117,711 |  | 1,438,877 |
| Total operating expenses |  | 446,159 |  | 494,177 |  | 224,607 |  | 195,783 |  | 29,537 |  | 741,037 |  | 621,693 |  | 1,081,289 |  | 370,438 |  | 4,204,720 |
| Changes in unrestricted net assets from operations |  | $(22,542)$ |  | 7,007 |  | $(57,714)$ |  | $(18,946)$ |  | $(3,882)$ |  | $(180,057)$ |  | $(250,418)$ |  | $(448,760)$ |  | $(286,345)$ |  | $(1,261,657)$ |
| Non-operating expenses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Organizational costs |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | $(64,644)$ |  | $(64,644)$ |
| Rent-up and marketing |  | - |  | - |  | - |  | - |  | - |  | - |  | ${ }^{-}$ |  | - |  | $(85,316)$ |  | $(85,316)$ |
| Deferred interest |  | - |  | - |  | $(14,880)$ |  | $(133,701)$ |  | - |  | $(93,280)$ |  | (87) |  | $(178,973)$ |  | - |  | $(420,921)$ |
| Total non-operating expenses |  | - |  | - |  | $(14,880)$ |  | $(133,701)$ |  | - |  | $(93,280)$ |  | (87) |  | $(178,973)$ |  | $(149,960)$ |  | $(570,881)$ |
| Changes in unrestricted net assets |  | \$ (22,542) | \$ | 7,007 |  | $(72,594)$ |  | $(152,647)$ |  | $(3,882)$ | \$ | $(273,337)$ |  | $(250,505)$ |  | $(627,733)$ |  | $(436,305)$ |  | $(1,832,538)$ |

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Supplementary Combining Statements of Changes in Net Assets - Rental Programs For the Years Ended December 31, 2017 and 2016

|  | Shalom Properties, Inc. | $\begin{gathered} \text { Paz } \\ \text { Properties, } \\ \text { Inc. } \\ \hline \end{gathered}$ | Trinity House LLC | Siochain Properties LP | Paco Properties uc | Stevens <br> Corner <br> LP | Benfield <br> Farms <br> LP | $\begin{gathered} \text { Sitkowski } \\ \hline \text { LP } \end{gathered}$ | $\begin{gathered} \text { Shoe Shop } \\ \text { LP } \end{gathered}$ |  | smith | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Assets, December 31, 2015 | \$ 280,317 | \$ $(422,660)$ | \$ $(186,547)$ | \$ (731,564) | \$ - | \$ 2,927,442 | \$ 4,338,726 | \$ 5,787,154 | \$ - | \$ |  | \$ 11,992,868 |
| Capital contributions | - | - | - | - | - | - | - | 2,775,148 | 3,591,074 |  |  | 6,366,222 |
| Syndication costs | - | - | - | - | - | - | - | - | $(85,250)$ |  | - | $(85,250)$ |
| Changes in net assets | (22,542) | 7,007 | $(72,594)$ | $(152,647)$ | $(3,882)$ | (273,337) | (250,505) | $(627,733)$ | $(436,305)$ |  | - | $(1,832,538)$ |
| Net Assets, December 31, 2016 | 257,775 | $(415,653)$ | $(259,141)$ | $(884,211)$ | $(3,882)$ | 2,654,105 | 4,088,221 | 7,934,569 | 3,069,519 |  | - | 16,441,302 |
| Capital contributions | - | - | - | - | - | - | 46,416 | - | 2,276,741 |  | - | 2,323,157 |
| Changes in net assets | $(39,940)$ | $(73,202)$ | $(43,368)$ | $(179,485)$ | $(215,402)$ | (277,514) | $(234,016)$ | $(663,481)$ | (249,164) |  | (985) | $(1,976,557)$ |
| Net Assets, December 31, 2017 | \$ 217,835 | \$ (488,855) | \$ (302,509) | \$(1,063,696) | \$ (219,284) | \$ 2,376,591 | \$ 3,900,621 | \$ 7,271,088 | \$ 5,097,096 | \$ | (985) | \$ 16,787,902 |

## Cash Flows from Operating Activities:

Changes in net assets
Adjustments to reconcile changes in net assets to net cash provided by (used in) operating activities: Depreciation and amortization Deferred interes
ad debts
eners - amortization expense
hanges in operating assets and liabilities:
Restricted
Contracts, loans and other receivables
repaid expenses and other
Accrued interest
le and other liabilities
ue to affiliates
Net cash provided by (used in) operating activities
Cash Flows from Investing Activities
Cash paid for projects under development
Due from affiliates
(Increase) decrease in restricted deposits
Acquisition of property and equipment
Net cash provided by (used in) investing activities
Cash Flows from Financing Activities:
Principal payments of mortgages and notes payable Capital contributions
Payments on accrued interest
Developer fee payable
Due to affiliates
Proceeds from contingent loans and advances
Proceeds from mortgages and notes payable
Net cash provided by (used in) financing activities

## Net Change in Cash

Cash:
Beginning of year
End of year
Supplemental Disclosure of Cash Flow Information
Cash paid for interest- - expensed Cash paid for interest - expensed
Cash paid for interest - capitalized
Projects under development and property and equipment nanced with construction payable
Mortgages and notes payable refinanced
Debt issuance costs paid for by proceeds from mortgages and notes payable

| Shalom <br> Properties, Inc. | $\begin{gathered} \text { Paz } \\ \text { Properties, } \\ \text { Inc. } \\ \hline \end{gathered}$ |  | Trinity House LLC |  | Siochain Properties LP |  | $\begin{aligned} & \text { Paco } \\ & \text { Properties } \\ & \text { LLC } \end{aligned}$ |  | Stevens Corner LP |  | Benfield <br> Farms <br> LP |  | $\begin{gathered} \text { Sitkowski } \\ \hline \text { LP } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Shoe Shop } \\ \text { LP } \end{gathered}$ |  | $\begin{gathered} \text { Coppersmith } \\ \hline \end{gathered}$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ $(39,940)$ | \$ | (73,202) | \$ | $(43,368)$ | \$ | $(179,485)$ | \$ | $(215,402)$ | \$ | $(277,514)$ | \$ | $(234,016)$ | \$ | $(663,481)$ | \$ | $(249,164)$ | \$ | (985) | \$ | $(1,976,557)$ |
| 74,630 |  | 125,324 |  | 62,400 |  | 62,774 |  | 100,619 |  | 240,831 |  | 249,155 |  | 499,868 |  | 235,113 |  | - |  | 1,650,714 |
|  |  |  |  | 14,987 |  | 142,932 |  |  |  | 93,280 |  | 87 |  | 214,809 |  |  |  |  |  | 466,095 |
| 8,487 |  | 9,217 |  | 7,687 |  | 14,573 |  | - |  | 2,563 |  | 1,400 |  | 3,255 |  | - |  |  |  | 47,182 |
| 5,292 |  | - |  | - |  | - |  | 37,281 |  | 3,671 |  | 4,345 |  | 1,006 |  | 3,132 |  | - |  | 54,727 |
| 6,848 |  | 5,320 |  | 622 |  | 499 |  | $(5,128)$ |  | (998) |  | 18,806 |  | 4 |  | $(3,769)$ |  |  |  | 22,204 |
| $(10,906)$ |  | $(22,019)$ |  | $(8,202)$ |  | $(6,155)$ |  | $(7,224)$ |  | $(7,250)$ |  | $(1,746)$ |  | (13,870) |  | $(9,779)$ |  | - |  | $(87,151)$ |
| $(1,631)$ |  | (986) |  | $(6,015)$ |  | 174 |  | $(6,842)$ |  | (449) |  | (231) |  | $(4,452)$ |  | $(2,712)$ |  |  |  | $(23,144)$ |
|  |  |  |  |  |  |  |  | 23,714 |  | (29,922) |  |  |  |  |  | $(6,147)$ |  |  |  | $(12,355)$ |
| $\begin{gathered} 15,156 \\ (15,601) \end{gathered}$ |  | 3,662 |  | $(5,248)$ |  | 16,136 |  | $\begin{gathered} 5,803 \\ (5,967) \end{gathered}$ |  | $\begin{aligned} & 23,810 \\ & (2,093) \end{aligned}$ |  | $\begin{aligned} & (6,918) \\ & 17.00 \end{aligned}$ |  | $(9,110)$ |  | $\begin{gathered} (12,931) \\ 5,150 \end{gathered}$ |  | - |  | $\begin{gathered} 30,360 \\ (1,502) \end{gathered}$ |
| 42,335 |  | 47,316 |  | 22,863 |  | 51,448 |  | $(73,146)$ |  | 45,929 |  | 47,891 |  | 28,029 |  | $(41,107)$ |  | (985) |  | 170,573 |
| - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | $(4,081,825)$ |  | $(4,081,825)$ |
| - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 20,331 |  | 20,331 |
| 63,804 |  | $(13,026)$ |  | $(11,314)$ |  | $(3,603)$ |  | $(79,507)$ |  | $(6,766)$ |  | $(12,744)$ |  | $(35,863)$ |  | $(155,992)$ |  |  |  | $(255,011)$ |
| $(44,649)$ |  | $(36,525)$ |  | - |  | $(17,759)$ |  | $(6,181,415)$ |  | $(14,495)$ |  | $(36,172)$ |  | $(8,581)$ |  | $(89,073)$ |  | - |  | $(6,428,669)$ |
| 19,155 |  | $(49,551)$ |  | (11,314) |  | $(21,362)$ |  | $(6,260,922)$ |  | $(21,261)$ |  | $(48,916)$ |  | $(4,444)$ |  | $(245,065)$ |  | $(4,061,494)$ |  | (10,745,174) |
| $(33,253)$ |  | $(21,467)$ |  | - |  | $(18,057)$ |  |  |  | (19,275) |  | $(25,944)$ |  | $(14,372)$ |  | $(4,116,847)$ |  | $(2,542,057)$ |  | $(6,791,272)$ |
| - |  | - |  | - |  | - |  | - |  | - |  | 46,416 |  | - |  | 2,276,741 |  | - |  | 2,323,157 |
| - |  | - |  | - |  | $(26,086)$ |  | - |  |  |  |  |  | - |  |  |  |  |  | $(26,086)$ |
| - |  | - |  | - |  | - |  | 302,610 |  |  |  | - |  | - |  |  |  | 287,230 |  | 589,840 |
| - |  | - |  | - |  | - |  | - |  | - |  | 4,740 |  | - |  | - |  | - |  | 4,740 |
| - |  | - |  | - |  | - |  | 1,345,600 |  |  |  |  |  | - |  | 1,354,179 |  | 4,761,510 |  | 7,461,289 |
| - |  | - |  | - |  | $-$ |  | 4,656,013 |  | - |  | - |  | - |  | - |  | 1,765,892 |  | 6,421,905 |
| $(33,253)$ |  | $(21,467)$ |  | - |  | $(44,143)$ |  | 6,304,223 |  | (19,275) |  | 25,212 |  | $(14,372)$ |  | $(485,927)$ |  | 4,272,575 |  | 9,983,573 |
| 28,237 |  | $(23,702)$ |  | 11,549 |  | $(14,057)$ |  | $(29,845)$ |  | 5,393 |  | 24,187 |  | $(30,787)$ |  | $(772,099)$ |  | 210,096 |  | $(591,028)$ |
| 9,543 |  | 311,552 | 65,270 |  |  | 69,831 |  | 71,150 |  | 35,038 |  | 5,066 |  | 355,065 |  | 929,664 |  | 171,384 |  | 2,023,563 |
| \$ 37,780 |  | 287,850 | \$ | 76,819 | \$ | 55,774 | \$ | 41,305 | \$ | 40,431 | \$ | 29,253 | \$ | 324,278 | \$ | 157,565 | \$ | 381,480 | \$ | 1,432,535 |
| \$ 55,323 | \$ 101,764 |  | \$ |  | \$ | 12,816 | \$ | 208,955 | \$ | 124,392 | \$ | 60,360 | \$ | 98,499 | \$ | 110,316 | \$ | - | \$ | 772,425 |
| \$ | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ | 125,482 | \$ | 125,482 |
| \$ | \$ | $-$ | \$ | $-$ | \$ |  | \$ | 49,586 | \$ | $-$ | \$ | $-$ | \$ | $-$ | \$ | $-$ | \$ | 1,843,227 | \$ | 1,892,813 |
| \$ | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 1,630,540 | \$ | - | \$ | 1,630,540 |
| \$ | \$ | - | \$ |  | \$ | , | \$ | 168,681 | \$ | - | \$ | , | \$ |  | \$ | 15,365 | \$ | ? | \$ | 184,046 |

Cash Flows from Operating Activities:
Changes in net assets
Adjustments to reconcile changes in net assets to net cash
provided by (used in) operating activities:
Depreciation and amortization
Deferred interest
Bad debts
Interest - amortization expense
Changes in operating assets and liabilities:
Restricted deposits
Contracts, loans and other receivables
Prepaid expenses and other
Accrued interest
Accounts payable and other liabilities
Due to affiliates

Cash Flows from Investing Activities:
Cash paid for projects under development
Due from affiliates
(Increase) decrease in restricted deposits
Net cash used in investing activities

Cash Flows from Financing Activities:
Crincipal payments of mortgages and notes payable
Capital contributions
Capital contributions
Cash paid for capitalized costs
Syndication fees
Developer fee payab
Due to affiliates
Proceeds from co
Proceeds from contingent loans and advances

Net cash provided by (used in) financing activities

## Net Change in Cash

Cash:
Beginning of year
End of year
Supplemental Disclosure of Cash Flow Information:
Cash paid for interest - expensed
Cash paid for interest - capitalized
Projects under development and property and equipment financed with construction payable

Debt issuance costs paid for by proceeds from mortgages and notes payable

Projects under development placed in service


## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Supplementary Combining Statement of Functional Expenses - Rental Programs
For the Year Ended December 31, 2017

|  | Shalom Properties, Inc. |  | Paz Properties, Inc. |  | Trinity House LLC |  | Siochain Properties LP |  | Paco Properties LLC |  | Stevens <br> Corner LP |  | Benfield Farms LP |  | Sitkowski LP |  | Shoe Shop LP |  | Coppersmith |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personnel and Related: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consulting and contract labor | \$ | 40,845 | \$ | 37,715 | \$ | 30,295 | \$ | 18,564 | \$ | 15,150 |  | \$ 125,753 | \$ | 71,479 | \$ | 164,189 | \$ | 62,328 | \$ | - | \$ | 566,318 |
| Other: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest expense and bank fees |  | 60,615 |  | 101,764 |  | - |  | 12,816 |  | 270,280 |  | 98,141 |  | 65,041 |  | 99,505 |  | 107,301 |  | - |  | 815,463 |
| Telephone and utilities |  | 50,533 |  | 47,599 |  | 20,901 |  | 14,946 |  | 22,274 |  | 91,974 |  | 78,389 |  | 128,063 |  | 49,457 |  | - |  | 504,136 |
| Insurance and taxes |  | 72,753 |  | 75,833 |  | 18,540 |  | 26,183 |  | 51,489 |  | 52,375 |  | 50,899 |  | 76,924 |  | 37,956 |  | - |  | 462,952 |
| Repairs, maintenance and security |  | 76,046 |  | 92,405 |  | 29,561 |  | 28,427 |  | 12,484 |  | 34,801 |  | 42,711 |  | 48,225 |  | 11,655 |  | - |  | 376,315 |
| Management fees |  | 24,884 |  | 32,119 |  | 5,978 |  | 19,771 |  | - |  | 53,880 |  | 27,865 |  | 31,138 |  | 24,707 |  | - |  | 220,342 |
| Professional fees |  | 21,631 |  | 26,115 |  | 14,360 |  | 9,335 |  | 17,050 |  | 22,040 |  | 17,535 |  | 13,485 |  | 33,709 |  | - |  | 175,260 |
| Supplies and general office |  | 7,573 |  | 16,167 |  | 959 |  | 2,984 |  | - |  | 18,214 |  | 4,102 |  | 12,311 |  | 11,402 |  | - |  | 73,712 |
| Program expenses |  | 23,953 |  | 14,559 |  | 1,673 |  | 3,540 |  | - |  | 6,434 |  | 8,470 |  | 2,793 |  | - |  | - |  | 61,422 |
| Bad debts |  | 8,487 |  | 9,217 |  | 7,687 |  | 14,573 |  | - |  | 2,563 |  | 1,400 |  | 3,255 |  | - |  | - |  | 47,182 |
| Miscellaneous |  | 2,473 |  | 905 |  | 1,876 |  | 699 |  | 1,345 |  | 89 |  | 2,387 |  | 4,536 |  | 1,432 |  | 985 |  | 16,727 |
| Total other |  | 348,948 |  | 416,683 |  | 101,535 |  | 133,274 |  | 374,922 |  | 380,511 |  | 298,799 |  | 420,235 |  | 277,619 |  | 985 |  | 2,753,511 |
| Total expenses before depreciation and amortization |  | 389,793 |  | 454,398 |  | 131,830 |  | 151,838 |  | 390,072 |  | 506,264 |  | 370,278 |  | 584,424 |  | 339,947 |  | 985 |  | 3,319,829 |
| Depreciation and Amortization |  | 74,630 |  | 125,324 |  | 62,400 |  | 62,774 |  | 100,619 |  | 240,831 |  | 249,155 |  | 499,868 |  | 235,113 |  | - |  | 1,650,714 |
| Total expenses |  | 464,423 |  | 579,722 | \$ | 194,230 |  | 214,612 | \$ | 490,691 |  | 747,095 | \$ | 619,433 |  | 1,084,292 |  | 575,060 | \$ | 985 |  | 4,970,543 |

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Supplementary Combining Statement of Functional Expenses - Rental Programs For the Year Ended December 31, 2016

Personnel and Related
Consulting and contract labor

Interest expense and bank fees
Telephone and utilities
Insurance and taxes
Repairs, maintenance and security
Management fees
Professional fees
Supplies and general office
Program expenses
Bad debts
Miscellaneous
Total other
Total expenses before depreciation and amortization

Depreciation and Amortization

| Shalom Properties, Inc. |  | Paz roperties, Inc. |  | Trinity House LLC | Siochain Properties LP |  | Paco Properties LLC |  |  | Stevens Corner LP | Benfield Farms LP |  | $\begin{gathered} \text { Sitkowski } \\ \text { LP } \end{gathered}$ |  | $\begin{gathered} \text { Shoe Shop } \\ \text { LP } \\ \hline \end{gathered}$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 29,102 | \$ | 22,911 | \$ | 55,086 | \$ | 17,928 | \$ | 2,272 |  | 124,442 | \$ | 54,338 | \$ | 140,308 | \$ | 18,708 | \$ | 465,095 |
| 62,040 |  | 45,647 |  | - |  | 13,773 |  | 14,364 |  | 99,448 |  | 66,077 |  | 105,248 |  | 82,295 |  | 488,892 |
| 50,028 |  | 46,799 |  | 21,063 |  | 15,660 |  | 1,116 |  | 81,571 |  | 98,522 |  | 137,891 |  | 17,738 |  | 470,388 |
| 73,823 |  | 71,692 |  | 17,757 |  | 23,409 |  | 2,392 |  | 62,028 |  | 47,912 |  | 75,009 |  | 70,853 |  | 444,875 |
| 76,161 |  | 93,568 |  | 31,645 |  | 28,866 |  | 913 |  | 35,325 |  | 55,347 |  | 34,450 |  | 8,949 |  | 365,224 |
| 24,884 |  | 32,119 |  | 5,978 |  | 19,771 |  | - |  | 55,713 |  | 27,529 |  | 31,771 |  | 9,320 |  | 207,085 |
| 21,581 |  | 25,965 |  | 14,900 |  | 7,200 |  | 638 |  | 17,749 |  | 14,470 |  | 21,792 |  | 37,387 |  | 161,682 |
| 8,157 |  | 14,129 |  | 1,138 |  | 2,400 |  | 317 |  | 13,781 |  | 5,417 |  | 7,879 |  | 6,282 |  | 59,500 |
| 21,835 |  | 13,157 |  | 3,889 |  | 2,686 |  |  |  | 4,676 |  | 7,045 |  | 7,442 |  |  |  | 60,730 |
| 3,995 |  | 2,532 |  | 10,176 |  | 570 |  | - |  | 927 |  | - |  | 464 |  | - |  | 18,664 |
| 1,556 |  | 1,409 |  | 1,110 |  | 954 |  | 302 |  | 74 |  | 4,263 |  | 12,845 |  | 1,195 |  | 23,708 |
| 344,060 |  | 347,017 |  | 107,656 |  | 115,289 |  | 20,042 |  | 371,292 |  | 326,582 |  | 434,791 |  | 234,019 |  | 2,300,748 |
| 373,162 |  | 369,928 |  | 162,742 |  | 133,217 |  | 22,314 |  | 495,734 |  | 380,920 |  | 575,099 |  | 252,727 |  | 2,765,843 |
| 72,997 |  | 124,249 |  | 61,865 |  | 62,566 |  | 7,223 |  | 245,303 |  | 240,773 |  | 506,190 |  | 117,711 |  | 1,438,877 |
| \$ 446,159 | \$ | 494,177 | \$ | 224,607 |  | 195,783 | \$ | 29,537 | \$ | 741,037 | \$ | 621,693 |  | 1,081,289 |  | 370,438 |  | 4,204,720 |

## NEIGHBORHOOD OF AFFORDABLE HOUSING, INC. AND AFFILIATES

Supplementary Schedule of NeighborWorks ${ }^{\circledR}$ America's Restricted Net Assets
December 31, 2017

|  | Capital Invested |  |  | Less <br> aluation <br> lowance | Eliminations |  | Restricted Net Assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | \$ | 45,000 | \$ | - | \$ | - | \$ | 45,000 |
| Contracts, Loans and Other Receivables: |  |  |  |  |  |  |  |  |
| NOAH CDFI - loan receivable from Peace Properties |  | 164,049 |  | - |  | - |  | 164,049 |
| NOAH CDFI - loans receivable - Homeownership program |  | 60,557 |  | $(17,651)$ |  | - |  | 42,906 |
| NOAH CDFI - loans receivable from Cutler Heights Housing LP |  | 115,000 |  | $(115,000)$ |  | - |  | - |
| NOAH - loan receivable from Sitkowski LP |  | 176,944 |  | $(27,321)$ |  | 27,321 |  | 176,944 |
| NOAH - Ioan receivable from Shalom Properties |  | 75,000 |  | $(75,000)$ |  | 75,000 |  | 75,000 |
| NOAH - receivable from Peace Properties for Border Falcon Street |  | 70,000 |  | $(70,000)$ |  | 70,000 |  | 70,000 |
| Investments: |  |  |  |  |  |  |  |  |
| Peace Properties investment |  | 452,000 |  | $(429,074)$ |  | 429,074 |  | 452,000 |
| Property and Equipment: |  |  |  |  |  |  |  |  |
| Shalom Properties |  | 100,000 |  | - |  | - |  | 100,000 |
| Paz Properties |  | 207,108 |  | - |  | - |  | 207,108 |
| Total assets | \$ | 1,465,658 | \$ | $(734,046)$ | \$ | 601,395 | \$ | 1,333,007 |

NOTE: This schedule has been prepared for the purpose of providing additional information to certain users of the accompanying combined financial statements and to comply with requirements of agreements with NeighborWorks America (NW). Please refer to Note 1 for additional information concerning accounting for NW restricted net assets. This schedule is intended to be used by management and NW and should not be used by anyone other than these parties.

